IMAP

DEAL SUMMARY **H1 2020**

JANUARY – JUNE 2020

IMAP closed 73 M&A deals worth more than $2.6bn in H1 2020

Global Performance

Rank	Advisor
1	Deloitte
2	PwC
3	KPMG
4	Rothschild
5	Ernst & Young
6	Houlihan Lokey
7	Goldman Sachs
8	**IMAP**
9	Sumitomo Mitsui
10	Jefferies

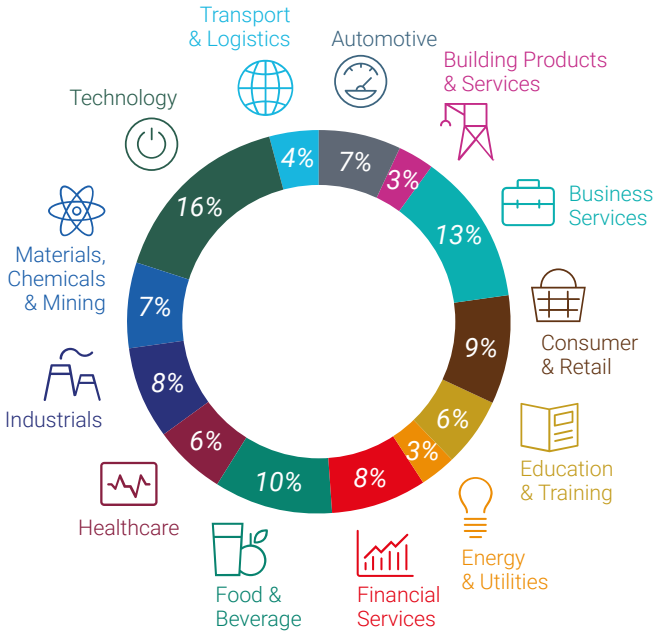
Ranking based on number of transactions closed in H1 2020. Undisclosed values and values up to $500 million.
Source: Refinitiv and IMAP internal data.

73
deals

$2.6bn
transaction value

39%
cross-border deals

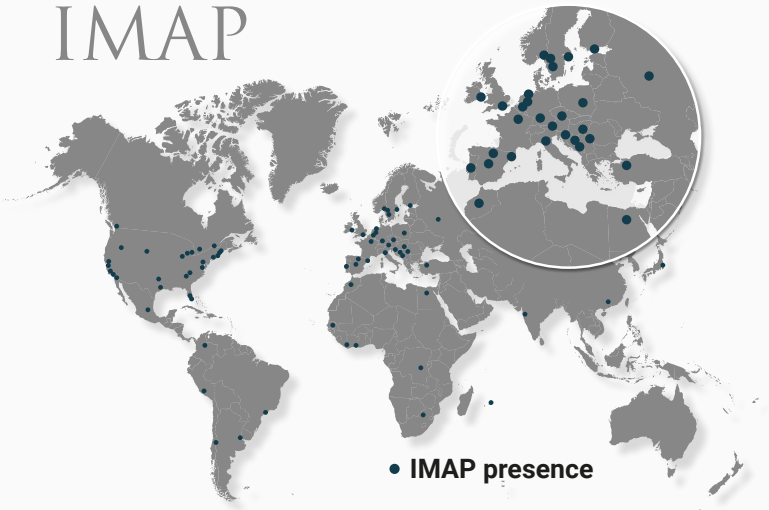
Deal Distribution by Sector Q1



"Following a busy and active Q1, as expected there was a significant drop-off in global M&A activity in Q2. That being said, even with the general market decline, IMAP partners completed several important transactions in key sectors. Though even larger declines are expected in a volatile Q3, there are signs of promise and opportunities to close deals even with constraints on due diligence and overall de-risking.
IMAP will continue to leverage its years of experience and trusted global connections to help its clients, finding opportunities in the wake of big challenges and supporting them through the uncertain times ahead.

Jurgis V. Oniunas, IMAP Chairman

IMAP



IMAP is a global team of proven, trusted advisors with global M&A, restructuring and debt advisory experience

- With 450+ advisors worldwide and successfully closing around 200 transactions per year, IMAP teams have proven experience closing M&A deals in crisis situations.
- By leveraging its decades of expertise and global footprint and providing expert services and supporting its clients virtually and physically, IMAP continues to close deals and help ensure the survival and long-term success of its clients.
- IMAP has established relationships with key market players and understands the liquidity and capital supports and providers in different markets, with access to debt and equity capital - key in helping businesses across the world navigate these difficult times.

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Selected Q2 Transactions

MATERIALS

内蒙君正 JUNZHENG

Advion

CHINA / USA

Acquired

interchim

FRANCE

IMAP

ADVISED ON SALE

TECHNOLOGY

accenture

IRELAND

Acquired 100% of Business Operations

REVOLUTIONARY SECURITY

UNITED STATES

IMAP

ADVISED ON SALE OF COMPANY

TECHNOLOGY

ARISTON THERMO GROUP

ITALY

Acquired Majority Control of Business Operations

Kesselheld

GERMANY

IMAP

ADVISED ON SALE OF COMPANY

MATERIALS

Undisclosed Buyer

UNITED STATES

Acquired 100% of Business Operations

global-woods AG

UGANDA

IMAP

ADVISED ON SALE OF COMPANY

CONSUMER & RETAIL

GRUPPO CAMPARI

ITALY

Acquired Investment Interest in

ITALY

IMAP

ADVISED ON SALE OF COMPANY

INDUSTRIALS

TSK TSUKISHIMA KIKAI

JAPAN

Acquired 100% of Business Operations

PRIMIX

JAPAN

IMAP

ADVISED ON SALE OF COMPANY

CONSUMER & RETAIL

DE BEREN Sinds 1984

NETHERLANDS

Acquired 100% of Business Operations

De Bezorgberen Holding

NETHERLANDS

IMAP

ADVISED ON PURCHASE OF COMPANY

MATERIALS

CERRADO GOLD INC.

CANADA

Acquired Selected Assets of Seller's Business Operations

Minera DON NICOLÁS

ARGENTINA

IMAP

ADVISED ON SALE

TECHNOLOGY

CYFROWY POLSAT

POLAND

Acquired 100% of Business Operations

interia

POLAND

IMAP

ADVISED ON PURCHASE OF COMPANY