



IMAP

The world's
leading global
M&A partnership
since 1973

www.imap.com

A person in a white shirt and tie is shown from the chest up, holding a glowing, semi-transparent cityscape in their hands. The cityscape is a dense urban area with many lit-up buildings, including a prominent skyscraper with a blue and gold top. The background is a dark, blue-tinted cityscape at night.

IMAP

DEALBOOK

2017-2018

IMAP

DEALBOOK

2017-2018

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Jurgis V Oniunas

IMAP Chairman

"We deliver, transaction after transaction, intimate industry-related knowledge, excellence in execution and the very best tailored M&A financial advice."

There is little room for doubt that we are living in unsteady times. World trade is under pressure amid rising protectionism and the geopolitical system is going through tectonic shifts. Technological disruption, demographic imbalances and immigration are also having an impact. Moreover, there is a rising realization that the business cycle may soon reverse into recession. And yet, at IMAP we remain positive about the promise of opportunity from major advances in science, technology and medicine, changing the way we think about many issues, from logistics to aging. Innovation and disruptions in these fields will likely shape markets and drive deal making in the years ahead.

Momentum from the 2017 M&A market carried over to 2018, with more than \$2 trillion in deals announced globally in the first half of 2018. Several blockbuster deals drove this record figure, although mid-market transactions worth up to \$500mn represented a major portion of deal activity. While dealmakers are wondering how long the M&A boom will continue as the potential for a slowdown emerges on the horizon, IMAP is on track to close more than 200 deals in 2018.

The following publication showcases IMAP transactions over the last 12 to 18 months, reflecting our track record of helping clients

close deals across sectors and on a global scale. Thanks to ongoing commitment, cross-border collaboration and distinguished sector expertise, IMAP continues to hold its position as one of the world's leading global M&A advisories for the mid-market. We know our clients come back to us because we deliver, transaction after transaction, intimate industry-related knowledge, excellence in execution and the very best tailored M&A financial advice.

About 35% of IMAP deals are cross-border, although collaboration and cooperation from IMAP partners are key in almost all of our transactions. Our advisors are constantly working together to leverage the collective experience of more than 350 M&A professionals. IMAP excels in the Industrial and Technology sectors, which represent more than a quarter of all transactions, with Consumer & Retail, Food & Beverage and Building Products & Services following close behind.

Today, the IMAP team is further strengthened by the addition of two new partners. Earlier this year we welcomed Verdant Capital from South Africa, which brings the number of IMAP offices in Africa to eight. In addition, IMAP partner Capstone Partners announced a strategic merger with Headwaters to form Capstone Headwaters, now one of the largest independent investment banks in the USA.

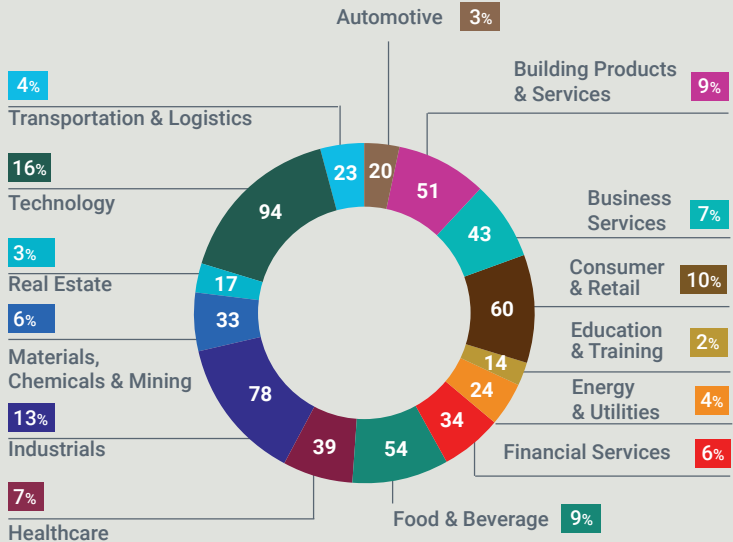
About IMAP

Founded in 1973, IMAP is one of the first and worldwide leading organizations for Mergers & Acquisitions. IMAP is located in 39 countries with more than 350 M&A advisors organized in international sector teams.

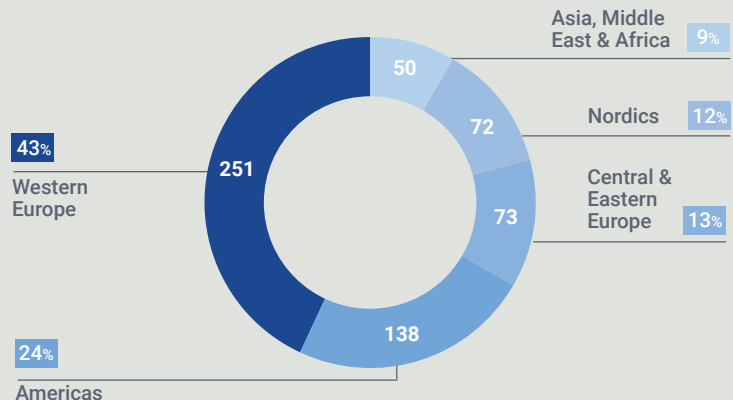
IMAP is specialized in the sale and the acquisition of companies, as well as on strategic corporate finance advisory. Our customers are primarily family-owned, mid-sized companies, but also include large international corporations, as well as family offices and financial investors.

IMAP advisors successfully execute about 200 transactions per annum with a transaction volume of approximately \$10 billion.

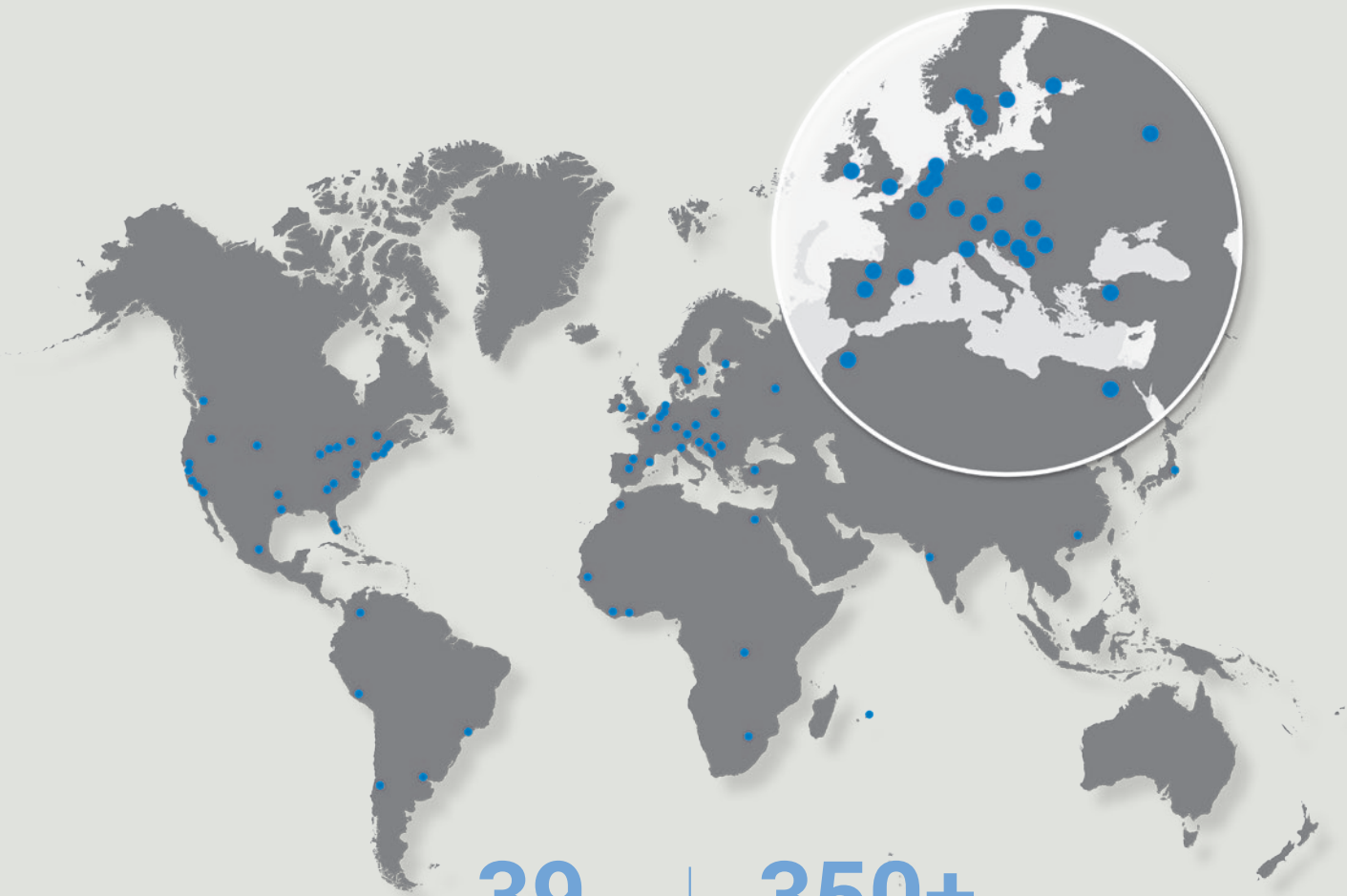
DEALS BY SECTOR 2015-2017



DEALS BY REGION 2015-2017



IMAP Global Presence



39

COUNTRIES

350+

ADVISORS

Argentina | Belgium | Bosnia & Herzegovina | Brazil | Canada | Chile | China | Colombia | Croatia | Czech Republic | Democratic Republic of Congo | Egypt | Finland | France | Germany | Ghana | Hungary | India | Ireland | Italy | Ivory Coast | Japan | Mauritius | Mexico | Morocco | Netherlands | Norway | Peru | Poland | Russia | Senegal | Serbia | Slovenia | South Africa | Spain | Sweden | Turkey | United Kingdom | United States





Automotive



Mubea
light.efficient.global.

inauxa

Muhr und Bender KG
Leading automotive
supplier
GERMANY

*Acquired 100% of
Business Operations*

INAUXA S.A. and EDAL
Global Tier I automotive
supplier
SPAIN

**Advised on Purchase of
Company**

Advised Mubea, an automotive supplier specializing in the production of high-impact spring components, on its purchase of INAUXA, a global Tier 1 supplier to the automotive industry.

capvis

FELSS / SHORTCUT
TECHNOLOGIES

**Capvis Equity
Partners AG**
Private equity investor
SWITZERLAND

*Acquired Majority Control
of Business Operations*

Felss Holding GmbH
Automotive supplier of
cold-formed components
GERMANY

**Advised on Sale of
Company**

Advised the owner of Felss Group, a technology leader in the field of cold-forming of hollow parts for the automotive industry, on the sale of a majority stake to Swiss private equity group Capvis.

GPC

Empire

**Genuine Parts
Corporation**
Distributor of automotive
replacement parts
UNITED STATES

*Acquired 100% of
Business Operations*

Empire Wire & Supply
Manufactures custom
cable assemblies
UNITED STATES

**Advised on Sale of
Company**

Advised Empire Wire and Supply, a provider of custom cable assemblies, on its sale to Genuine Parts Corporation, an automotive parts and supplies wholesaler.

TMW

JSHG, s.r.o.
Plastic, steel and
composite components
CZECH REPUBLIC

*Acquired 100% of
Company*

TMW, a.s.
Vehicle and machinery
components
CZECH REPUBLIC

**Advised on Sale of
Company**

Advised TMW, a manufacturer of vehicle and machinery components, on its sale to JSHG, a manufacturer of plastic, steel and composite components.

N National
Rubber & Plastic parts since 1941



Recawi Holding AB

Family owned industrial company
SWEDEN

Acquired 90.1% of Shares

JABA Group AB

Compression molding and assembly of fiber material
SWEDEN

Advised on Sale of Company

Advised JABA Group, an industrial company focused on compression molding and assembly of fiber materials, on its sale to family owned industrial company Recawi Holding.

an
assystem



Assystem S.A

Listed engineering services company
FRANCE

Acquired 100% of Business Operations

Engineering Partner Automotive

Swedish engineering company
SWEDEN

Advised on Purchase of Company

Advised listed engineering services company Assystem on the purchase of Engineering Partner Automotive Nordic, a specialist of engineering services rendered to the automotive and industrial markets in Sweden.

KOH-I-NOOR MACHINERY



KOH-I-NOOR MACHINERY a.s.

Industrial holding group
CZECH REPUBLIC

Acquired 100% of Business Operations

LPS Automotive, s.r.o.

Plastics injection moulding for automotive
CZECH REPUBLIC

Advised on Sale of Company

KOH-I-NOOR MACHINERY acquired LPS Automotive, a manufacturer of molds for the automotive sector.



Rhiag S.p.A., part of LKQ Corporation

Leading distributor of automotive spare parts
ITALY

Acquired 100% of Business Operations

SiM Impex d.o.o.

Distributor of automotive spare parts
BOSNIA AND HERZEGOVINA

Advised on Sale of Company

Rhiag, part of LKQ Corporation, leading distributor of automotive spare parts, acquired SiM Impex.



Bradford Coatings LLC
Coatings manufacturer
UNITED STATES

Acquired 100% of Assets

Bradford Industries Inc.
Coatings manufacturer
UNITED STATES

Advised on Sale of Company

Advised Bradford Industries, a producer of coated fabrics and synthetic leathers for the automotive industry, on its sale to Bradford Coatings.



Inducore AB
Swedish industrial group
SWEDEN

Acquired 100% of the Shares

Axipto AB
Subcontractor mainly to heavy truck industry
SWEDEN

Advised on Sale of Company

Advised Axipto, a subcontractor mainly to the heavy truck industry on the sale of 100% of its shares to Inducore, a Swedish industrial group.



Total Specific Solutions B.V.
Vertical market software group
NETHERLANDS

Acquired 100% of Business Operations

Infoflex Data AB
Software solutions for the automotive industry
SWEDEN

Advised on Purchase of Company

Advised Total Specific Solutions, a vertical market software group, on the purchase of Infoflex Data, a company specialized in software solutions for dealers, repair shops and wholesalers in the automotive industry.



Vara Maskinimport AB
Swedish machine importer
SWEDEN

Acquired 100% of Business Operations

Ottosson Truck AB
Exclusive reseller of Hyundai forklifts in Sweden
SWEDEN

Advised on Sale of Company

Vara Maskinimport, a Swedish machine importer, acquired Ottosson Truck, the exclusive reseller of Hyundai forklifts in Sweden.



Auto Grál s.r.o.

Kopecky Auto

Car dealership
CZECH REPUBLIC

**Acquired 100% of
Business Operations**

Auto Grál s.r.o.

BMW dealer
CZECH REPUBLIC

**Advised on Sale of
Company**

Advised Auto Grál, a BMW car dealership, on its sale to Kopecky auto dealership.

AUTO IN

HOMOLKA

AUTO IN s.r.o.

Leading Czech Ford dealership
CZECH REPUBLIC

**Acquired Business
Operations**

Rudolf Homolka

Regional Ford and Volvo dealership
CZECH REPUBLIC

**Advised on Sale of
Company**

Advised regional car dealership Rudolf Homolka on its sale to leading Czech dealership AUTO IN.

SIEVI // CAPITAL

SuvantoTrucks

Sievi Capital Oyj

PEG listed on Helsinki Stock Exchange
FINLAND

**Acquired Majority Control
of Business Operations**

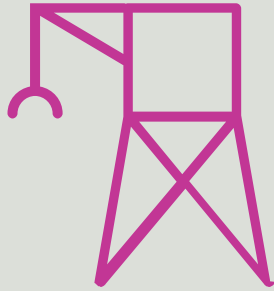
Suvanto Trucks Oy

Dealer and assembler of used and new trucks
FINLAND

**Advised on Sale of
Company**

Advised Suvanto Trucks, a provider of new and used trucks, on its sale to Sievi Capital, a listed private equity group.





**Building
Products
& Services**



Sumitomo Forestry America, Inc.

US subsidiary of multi-national wood products company

UNITED STATES

Acquired 100% of Business Operations

Crescent Communities, LLC

Residential and commercial builder

UNITED STATES

Advised on Purchase of Company

Advised Sumitomo Forestry America on the acquisition of residential and commercial builder Crescent Communities.



Sumitomo Forestry America, Inc.

US subsidiary of multi-national wood products company

UNITED STATES

Acquired 60% Interest in Seller's business

Dan Ryan Builders Group

Residential land development and construction

UNITED STATES

Advised on Purchase of Company

Advised Sumitomo Forestry America on the purchase of a 60% interest in DRB Enterprises LLC, a housing construction company.



Sumitomo Forestry America, Inc.

US subsidiary of multi-national wood products company

UNITED STATES

Acquired Majority Control of Business Operations

Mark III Properties, LLC

Property management

UNITED STATES

Advised on Purchase of Company

Advised Sumitomo Forestry America on the acquisition of Mark III Properties, a Clearwater-based residential property manager.



Sumitomo Forestry America, Inc.

US subsidiary of multi-national wood products company

UNITED STATES

Acquired Majority Control of

EDGEhomes

Residential homebuilder

UNITED STATES

Advised on Purchase of Company

Advised Sumitomo Forestry America, a unit of Japan-based Sumitomo Forestry, on the acquisition of an undisclosed majority interest in housing contractor EDGEhomes.



Daiwa House
Leading home builder
and real estate company
JAPAN

**Acquired Strategic
Minority Ownership**

VBHC
Affordable housing
developer
INDIA

**Advised on investment in
company**

Advised Daiwa House Industry of Japan, a leading home builder and real estate company, on the acquisition of an undisclosed minority stake in VBHC Value Homes, a Bangalore-based housing constructor.

INTERA
PARTNERS

wise GROUP

**Intera Partners Equity
Fund III**
Buyout fund
FINLAND

**Acquired Majority of
Shares**

**Wise Group Finland
Oy**
Building consultancy,
engineering and
management
FINLAND

**Advised on Purchase of
Company**

Advised private equity firm Intera Partners on the purchase of Wise Group, a provider of construction and engineering consulting services.

**MODERN
NIAGARA**

KPH
KEITH PLUMBING &
HEATING CO. LTD.

Modern Niagara
Mechanical contractor
CANADA

**Acquired 100% of
Business Operations**

**Keith Plumbing &
Heating Co. Ltd**
Mechanical contractor
CANADA

**Advised on Sale of
Company**

Advised mechanical contractor Keith Plumbing & Heating on its sale to mechanical contractor Modern Niagara.

EUROVIA

THG

EUROVIA GmbH
Construction company
for infrastructure projects
GERMANY

**Acquired Majority Control
of Business Operations**

**THG Baugesellschaft
mbH**
Construction company
for railway projects
GERMANY

**Advised on Sale of
Company**

Advised THG Baugesellschaft, a railway project construction company, on its sale to EUROVIA, a transportation infrastructure construction company.



/// storskogen



Storskogen
Industrial conglomerate
SWEDEN

*Acquired 100% of
Business Operations*

Telarco
Excavation work and non-
building construction
SWEDEN

**Advised on Sale of
Company**

Advised Telarco, a provider of construction excavation and electrical installation services, on its sale to industrial conglomerate Storskogen.

**Stykket Isachsen
Holding AS**
Investment company
NORWAY

*Acquired Majority Control
of Business Operations*

Utleiesenteret AS
Rental of machinery and
equipment
NORWAY

**Advised on Sale of
Company**

Advised Utleiesenteret, a machinery and equipment rental company, on its sale to investment company Stykket Isachsen Holding.

**Stykket Isachsen
Holding AS**
Investment company
NORWAY

*Acquired Majority Control
of Business Operations*

Akershus Utleie AS
Rental of machinery and
equipment
NORWAY

**Advised on Sale of
Company**

Advised Akershus Utleie, a machinery and equipment rental company, on its sale to investment company Stykket Isachsen Holding.

**Stykket Isachsen
Holding AS**
Investment company
NORWAY

*Acquired Majority Control
of Business Operations*

Høydespesialisten AS
Rental of machinery and
equipment
NORWAY

**Advised on Sale of
Company**

Advised Høydespesialisten, a machinery and equipment rental company, on its sale to investment company Stykket Isachsen Holding.




Industrie Holding GmbH

Sales and services for construction machinery
AUSTRIA

Acquired 100% of Business Operations

Profirent

General equipment rental
HUNGARY

Advised on Sale of Company

Advised Oriens, a leading Hungarian private equity firm on the sale of equipment rental company Profirent to Industrie Holding, a top provider of construction machinery and services in the CEE region.




Mangrove Equity and Hunter Equity

Private equity firm
UNITED STATES

Acquired 100% of Business Operations

R.C. Rasmussen Corp.

Supplier of marine building products
UNITED STATES

Advised on Sale of Company

Advised R.C. Rasmussen Corporation, a leading supplier of marine products, on an investment in the business by Mangrove Equity Partners and Hunter Equity Capital. RC Rasmussen rents and sells heavy equipment used in marine-related construction.




Pamica 2 AB

Swedish private equity company
SWEDEN

Acquired Majority Control of Business Operations

Ställning Karlskoga AB

Sale of scaffolding and related products
SWEDEN

Advised on Sale of Company

Swedish private equity firm Pamica acquired a majority interest in Ställning Karlskoga, a provider of scaffolding and related products.




Egger Holzwerkstoffe GmbH

Family owned company producer of wood-based panels
AUSTRIA

Acquired Selected Assets of

Masisa Argentina S.A.

Masisa's Argentinian industrial operation
ARGENTINA

Advised on Sale of Company

Egger Holzwerkstoffe, an Austrian family-owned producer of wood-based panels, acquired the Argentinian industrial operations of Masisa.



**Celulosa Arauco y
Constitución S.A.**
World-class player in
forestry products industry
CHILE

**Acquired 100% of
Business Operations**

Masisa do Brasil Ltda.
Masisa's Brazilian
industrial operation
BRAZIL

**Advised on Sale of
Company**

Celulosa Arauco y
Constitucion, a world-
class player in forestry
products industry,
acquired the Brazilian
industrial operations of
Masisa, a manufacturer
and wholesaler of wood
products such as boards,
panels and doors, used in
interior architecture.



Veka AG
World's largest extruder
of uPVC profiles
GERMANY

Acquired 50% Stake

**NCL Wintech India
Limited**
India's largest
manufacturer of uPVC
profiles
INDIA

**Advised on Sale of
Company**

VEKA Group acquired
a majority stake in NCL
Wintech, a subsidiary of the
Indian-based NCL Group,
India's largest manufacturer
of uPVC profiles.



Tammex, S.A. de C.V.
Manufacturer of steel
furniture and kitchens
MEXICO

**Acquired 100% of
Business Operations**

**Industrias Quetzal, S
de RL de CV**
Manufacturer and retailer
of residential kitchens
MEXICO

**Advised on Sale of
Company**

Tammex, a steel furniture
and kitchen manufacturer,
acquired Quetzal, a
manufacturer and retailer of
residential kitchens.



Private Investor
Private investor
BELGIUM

**Acquired 100% of
Business Operations**

**Labis Koeltechnik
bvba**
Construction of cooling
cells and materials
BELGIUM

**Advised on Sale of
Company**

A private investor acquired
Labis Koeltechnik, an
air-conditioning equipment
manufacturer.



EEG Group

Construction and engineering
BELGIUM

Acquired 100% of Business Operations

Verwarmingstechnieken Verelst bvba

Renovation of boiler rooms
BELGIUM

Advised on Sale of Company

EEG Group, a commercial building construction company, acquired Verwarmingstechnieken Verelst, a plumbing, heating and air-conditioning contractor.

INSTALCO



Instalco Sverige AB

Nordic technical installation company
SWEDEN

Acquired 100% of Business Operations

Teknisk Ventilasjon AS

Indoor climate solutions
NORWAY

Advised on Sale of Company

Teknisk Ventilasjon, specialized in ventilation and indoor climate solutions, was acquired by Instalco, one of the leading Nordic companies in the plumbing, electricity, ventilation and cooling sector.



External Manager

Manager
FRANCE

Acquired 100% of Business Operations

CMC Agencement

Layout and installation for food industry shops
FRANCE

Advised on Sale of Company

Advised CMC Agencement, provider of store layout and installation services for food shops, on its sale to an external manager.

MOHAWK



Mohawk Industries

World's largest flooring manufacturer
UNITED STATES

Acquired 100% of Business Operations

Cerámica San Lorenzo (North American operation)

Ceramic tile manufacturer
MEXICO

Advised on Sale of Company

Advised Cerámica San Lorenzo, Mexico based subsidiary of ceramic tile manufacturer Etex, on its sale to Dal-Tile, a division of the world's largest flooring manufacturer Mohawk Industries.



Keller AG

Minimal windows
manufacturer
LUXEMBOURG

*Acquired 100% of
Business Operations*

Hofstädter Faipari Kft.

Wood and wood-
aluminium windows
manufacturer
HUNGARY

**Advised on Purchase of
Company**

Advised the minimal window manufacturer Keller AG. The company acquired 100% of the wood and wood-aluminium division of Hungarian Hofstädter Group.



FLEURON ENTERPRISES INC

Rowley Company

Decorative window
hardware and supplies
UNITED STATES

*Acquired 100% of
Business Operations*

Fleuron Enterprises

Decorative window
hardware
UNITED STATES

**Advised on Purchase of
Company**

Advised Rowley Company, an industry leading provider of window hardware, on the purchase of Fleuron Enterprises, a manufacturer of decorative window products.



ORIENS Private Equity

Private equity investment
fund
HUNGARY

*Acquired 100% of
Business Operations*

Pro Container, s.r.o.

Manufacturer of steel
frames for modular
containers
CZECH REPUBLIC

**Advised on Sale of
Company**

Advised Pro Container, a manufacturer of steel frames for modular containers, on its sale to private equity investment fund ORIENS.



Idea Capital Funds

Private equity fund
ITALY

*Acquired 100% of
Business Operations*

Targetti Sankey S.p.A.

Manufacturer of
architectural lighting
fixtures
ITALY

**Advised on Sale of
Company**

Advised on the sale of Targetti Sankey, leader in the indoor and outdoor architectural lighting sector, to IDeA Capital Funds.



Speyside Equity LLC
Private equity firm
UNITED STATES

*Acquired 100% of
Business Operations*

**McGregor &
Thompson Hardware
Ltd**

Manufacturer and
distributor of building
materials
CANADA

**Advised on Sale of
Company**

Advised hardware
and building materials
wholesaler McGregor &
Thompson on its sale to
Speyside Equity.



**Chettinad Cement
Corporation**
Cement and cement
related products
manufacturer
INDIA

*Acquired 100% of
Business Operations*

**Sanghi Infrastructure
MP Limited**
Company implementing a
cement project
INDIA

**Advised on Sale of
Company**

Advised Sanghi
Infrastructure, an industrial
real estate and cement
projects developer, on
its sale to Chettinad
Cement Corporation, one
of India's leading cement
manufacturers.



Nimbus
Industrial holding
company
NETHERLANDS

*Acquired Majority Control
of*

**NOE-Schaltechnik
Georg Meyer-Keller
GmbH + Co. KG**
Leading provider of
concrete formwork
technology
GERMANY

**Advised on Sale of a
Majority Stake**

Nimbus, an industrial
holding company, acquired
NOE-Schaltechnik Georg
Meyer-Keller GmbH + Co.
KG, a leading provider
of concrete formwork
technology.



Sika AG
Products for bonding,
sealing, damping
SWITZERLAND

*Acquired 100% of
Business Operations*

KVK Holding a.s.
Bitumen membranes and
construction materials
manufacturer
CZECH REPUBLIC

**Advised on Sale of
Company**

Advised Arx Equity
Partners on the sale of KVK
Holdings, a manufacturer
of bitumen membranes
and construction materials
to Sika, a manufacturer
and wholesaler of active
specialty chemicals.





Business Services



The Adecco Group

Staffing firm
SWITZERLAND

Acquired 100% of Shares

Mullin International

Provider of outplacement
services
UNITED STATES

**Advised on Sale of
Company**

Advised privately held
outplacement firm Mullin
International on its sale to
Adecco, the world's biggest
staffing group.



The Power of Talent.



**Harvey Nash Group
PLC**

Recruitment consultancy
and IT outsourcing
UNITED KINGDOM

*Acquired 100% of
Business Operations*

Crimson Ltd

IT consultancy
UNITED KINGDOM

**Advised on Purchase of
Company**

Harvey Nash, the London-
based information
technology staffing and
services firm, acquired
Crimson Limited, a UK-
based IT solutions and
recruitment company.



MINDFIELD
SEARCH & CONSULTING

Menway

Human resources
services
FRANCE

*Acquired 100% of
Business Operations*

Mindfield

Human resources services
FRANCE

**Advised on Sale of
Company**

Menway acquired a majority
interest in Mindfield Search
& Consulting, a Paris-based
provider of executive search
services.



din utvikling

Credo Partners

Private equity focused on
SMB market
NORWAY








*Acquired 100% of
Business Operations*

Din Utvikling

Job placement and
training courses
NORWAY

**Advised on Sale of
Company**

Credo Partners acquired
Din Utvikling, a provider of
job placement and training
courses.

	 	 	 
<p>Chisbridge Ltd Outsourcing and offshoring UNITED KINGDOM</p> <p><i>Acquired 100% of Business Operations</i></p> <p>InterQuest Group PLC Recruitment UNITED KINGDOM</p> <p>Advised on Sale of Company</p>	<p>OMNIA Partners GPO in procurement and supply chain management UNITED STATES</p> <p><i>Acquired Majority Control of Business Operations</i></p> <p>Communities Program Management, LLC National government purchasing cooperative UNITED STATES</p> <p>Advised on Sale of Subsidiary</p>	<p>1C Company Developer and distributor of mass market software RUSSIA</p> <p><i>Acquired Subsidiary of the Target Company</i></p> <p>UCMS Group HR, payroll and accounting RUSSIA</p> <p>Sell-side advisory of selling the Russian subsidiary</p>	<p>TMF Group B.V. Financial, legal and HR admin services NETHERLANDS</p> <p><i>Acquired 100% of Business Operations</i></p> <p>UCMS Group EMEA Ltd. HR, payroll and accounting services in CEE CYPRUS</p> <p>Advised on Sale of Company</p>
<p>Advised recruitment firm InterQuest on its sale to outsourcing and offshoring firm Chisbridge.</p>	<p>Advised TapRoot Partners on the sale of its subsidiary Communities Program Management, the organization that staffs and manages the operations of the U.S. Communities Government Purchasing Alliance, to OMNIA Partners, a portfolio company of TA Associates.</p>	<p>Advised UCMS Group, a payroll, HR and accounting firm, on its sale of a subsidiary to 1C Company, a Moscow-based developer and distributor of mass market software.</p>	<p>Advised on the sale of UCMS Group to TMF Group in an upfront, cash financed deal.</p>



Synergia Capital Partners

Private equity firm
NETHERLANDS

Management Buyout

The Human Network Group B.V.

Secondment employment
NETHERLANDS

Advised on Sale of Company

Advised The Human Network Group, a management consulting and secondment employment specialist, on its sale to private equity group Synergia Capital Partners.



Talent Enterprise Holding BV

Secondment and personnel employment services
NETHERLANDS

Acquired 100% of Business Operations

Interimworx Beheer BV

Secondment
NETHERLANDS

Advised on Sale of Company

Advised Interimworx Beheer, a provider of human resources and executive search consulting services, on its sale to employment agency Talent Enterprise Holding.



Coach in a Box

BTS Group AB

Global professional services consultancy
SWEDEN

Acquired 100% of Business Operations

Coach in a Box

Consultancy and coaching services
UNITED KINGDOM

Advised on Sale of Company

Global professional services firm BTS Group acquired consulting and coaching services company Coach in a Box.



Riverside



The Riverside Company

Global private equity firm
UNITED STATES

Acquired 100% of Business Operations

Advanced Protection Industries (DBA National Monitoring Center)

Provider of customer service
UNITED STATES

Advised on Sale of Company

Advised National Monitoring Center on its sale to PE firm The Riverside Company.



Relo Group, Inc.

Relocation services
JAPAN

Acquired Majority Control of Business Operations

Associates for International Research, Inc.

Provider of data and consulting services
UNITED STATES

Advised on Sale of Company

Advised AIRINC, a provider of data and consulting services to organizations as a part of their workforce globalization strategy, on its sale to Relo Group, a provider of relocation services to Japanese companies.



Eurofins

Food, pharma and environmental laboratory testing
BELGIUM

Acquired 100% of Business Operations

Minerág Kft.

Sampling, analytical and consulting services
HUNGARY

Advised on Sale of Company

Advised Minerág, an accredited laboratory providing food inspections and agricultural and environmental services, on its sale to Eurofins, the world's leading laboratory network.

MOORE STEPHENS

Moore Stephens Belgium

Accountancy and consulting
BELGIUM

Acquired Majority Control of Business Operations

Engelen & Partners nv

Accountancy and consulting
BELGIUM

Advised on Purchase of Company

Advised accounting and consulting firm Moore Stephens Belgium on the purchase of accounting services company Engelen & Partners.



Travel Adventures GmbH

Language travel and schooling
GERMANY

Acquired 100% of Business Operations

iSt Internationale Sprach- und Studienreisen GmbH

Provider of study language travels
GERMANY

Advised on sale of Company

Advised iSt Internationale Sprach- und Studienreisen GmbH, a Heidelberg-based language school operator, on the sale of the company to Travel Adventures GmbH.



s a n o m a

kortingisleuk.nl

Sanoma Digital NL

Consumer media and learning company
NETHERLANDS

Acquired Majority Control of Business Operations

Kortingisleuk.nl

Online cashback platform
NETHERLANDS

Advised on Sale of Company

Advised Kortingisleuk, an online cashback platform for retail shoppers, on its sale to Sanoma Digital, a consumer media and learning company.

Bisnode

BISNODE

EU leading credit, market and business info provider
CZECH REPUBLIC

Acquired 100% Shares of Newly Spun-off Enterprise

IS OCTOPUS, s.r.o.

Credit info assessment system
CZECH REPUBLIC

spin off & sale of the new entity

Advised IS Octopus, a leading credit information assessment system company on its sale of their newly spun off enterprise to Bisnode, a EU leading credit and business information provider.

MID EUROPA
PARTNERS

Mid Europa Partners LLP

Leading PE Fund focused on growth markets
UNITED KINGDOM

Acquired 100% of Business Operations

Customer Management Center

Largest Turkish independent call center operator
TURKEY

Advised on Sale of Company

Advised ISS, a global leading facility services provider, on the sale of its call centre activities in Turkey to Mid Europa Partners, a leading buyout investor focused on the growth markets of Central and Eastern Europe and Turkey.

UFENAU
CAPITAL PARTNERS

KRUPPERT
HOTEL-MIETWÄSCHE-SERVICE

Ufenau Capital Partners

Financial investor
SWITZERLAND

Acquired Majority Control of Business Operations

KRUPPERT Group

Linen rental services
GERMANY

Advised on Sale of Company

Ufenau Capital Partners, acquired linen and laundry operator Kruppert.



CMF S.p.A.

Subsidiary of
Manutencoop Società
Cooperativa
ITALY

**Acquired Investment
Interest in Seller's
Business**

Manutencoop Facility Management

Leading player in facility
management services
ITALY

**Advised on Purchase of
Company**

CMF, a direct and wholly-owned subsidiary of Manutencoop Società Cooperativa, acquired a 33.2% of the share capital of Manutencoop Facility Management, a leading player in the Italian integrated facility management market.



EOS Investment Management Ltd.

UK-based private equity
fund
UNITED KINGDOM

**Acquired Majority Control
of Business Operations**

Eurofiere S.p.A.

International design
general contractor
ITALY

**Advised on Sale of
Company**

EOS Investment Management acquired a majority stake in Eurofiere, a leader in Italy in the design and installation of events and spaces.



GSP Marketing Technologies, Inc.

Retail branding and
marketing
UNITED STATES

**Acquired Business
Operations**

Great Big Pictures, Inc.

Delivers printing,
propping and visual
fixturing
UNITED STATES

**Advised on Purchase of
Company**

Advised GSP Marketing Technologies, a retail services provider on the purchase all of the assets of large-format graphics production lab Great Big Pictures, resulting in a strategic merger of two leaders in retail marketing and store-level execution.



Intentional Holding

Digital agency
BELGIUM

**Acquired 100% of
Business Operations**

Linkman

Digital agency
BELGIUM

**Advised on Purchase of
Company**

Advised Intentional Holding on the purchase of digital advertising agency Linkman.



Candid Group B.V.
Integrated marketing and
communications services
NETHERLANDS

*Acquired 100% of
Business Operations*

**Stroom
mediacommunicatie
B.V.**
Strategic media
communication agency
NETHERLANDS

**Advised on Sale of
Company**

Advised Stroom, a strategic
media communications
agency, on its sale to
Candid Group, an integrated
communications services
provider.



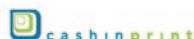
Candid Group B.V.
Integrated marketing and
communications services
NETHERLANDS

*Acquired 100% of
Business Operations*

**The Edge Initiative
B.V.**
Advertisement analytics
and marketing
NETHERLANDS

**Advised on Purchase of
Company**

Advised marketing services
firm Candid Group on the
purchase of advertisement
analytics firm The Edge
Initiative.



**Multi-Color
Corporation**
Global company
providing label solutions
UNITED STATES

*Acquired 100% of
Business Operations*

Cashin Print
Specialist printer for the
pharmaceutical industry
IRELAND

**Advised on Sale of
Company**

Advised Cashin Print, Ireland
based company which
offers a full range of print
services including concept
and design, personalized
printing, digital print and
traditional litho print, on
its sale to Multi-Color
Corporation, one of the
largest label companies.



MML Capital Partners
Investor in SMEs based
in Ireland
IRELAND

*Acquired Majority Control
of Business Operations*

**Agenda
Communications**
Congress management
and ophthalmology
society
IRELAND

**Advised on Sale of
Company**

Advised Agenda
Communications, a
conference management
organization, on its sale to
MML Capital Partners, a PE
firm focused on Irish SMEs.



Silva International

Private equity investment firm

UNITED KINGDOM

Acquired 100% of Shares

Electric Word plc

Sports news, information and analysis group

UNITED KINGDOM

Advised on Sale of Company

Advised Electric Word, a sports news, information and analysis group, on its sale to private equity investment firm Silva International.



Sequedge Investment Inc.

Japan-based boutique investment firm

JAPAN

Acquired a Majority Shareholding

Jitsugyo no Nihon Sha, Ltd.

One of the oldest Japanese publishing companies

JAPAN

Provided restructuring advisory service

Sequedge Investment acquired an undisclosed minority stake in Jitsugyo no Nihon Sha Ltd, a Tokyo-based publisher of books and magazines, in a privately negotiated transaction.





**Consumer
& Retail**



Sodalis Group

Leading group in home and personal care products
ITALY

Acquired Majority Control of

Icim International S.p.A.

Italian dermocosmetic company in pharmacy channel
ITALY

Advised on Sale of Company

Advised Pharmacos, the controlling shareholder of dermocosmetic company Bionike on its sale to Sodalis Group, a leading group in home and personal care products.



Mirato

Leading company in the personal care market
ITALY

Acquired 100% of Business Operations

Gianasso

Leading company in natural and organic cosmetics
ITALY

Advised on Sale of Company

Gianasso, an organic personal care company with the Provenzali brand of products, was acquired by Mirato Group, a leading group in the personal care market.



Abris Capital Partners

Private equity fund manager
POLAND

Acquired Majority Stake in

Velvet CARE

Leader in CEE hygienic paper products market
POLAND

Advised on Sale of Company

Avallon signed an agreement to sell a majority stake in Velvet CARE, Poland's leading manufacturer of personal care products, to Abris Capital Partners.



Quest Products, Inc.

Leading CPG and e-commerce services company
UNITED STATES

Acquired Majority of

Clinere Products Inc

Leading designer of ear-cleaning products
UNITED STATES

Advised on Purchase of Company

Quest Products, a leading consumer packaged goods (CPG) and e-commerce services company, acquired Clinere Products, a leading designer and provider of top selling, patent-protected ear wax removal tools.



WAGNER
HOLDING



Wagner Holding GmbH

Family office
GERMANY

Acquired 40.87% of Business Operations

Dr. Förster AG

Natural cosmetics and superfoods
GERMANY

Advised on Purchase of Company

Advised Wagner Holding on the purchase of Dr. Förster, a manufacturer of high-quality products for natural cosmetics, organic food supplements and nature-based OTC medicines.



GLOBAL
COSMED

Global Cosmed S.A.

Producer of household chemicals and cosmetics
POLAND

Acquired 100% of Shares

Global Cosmed Group S.A.

Producer of household chemicals and cosmetics
POLAND

Advised on Purchase of Company

Advised Global Cosmed Group, a producer of household chemicals and cosmetics, on its sale to publicly traded Global Cosmed.



ACTIVE CAPITAL
COMPANY



CODI INCARE
INTERNATIONAL WET WIPES

Active Capital Company

Dutch private equity firm
NETHERLANDS

Acquired Majority of the Company

Codi Group

Producer of wet wipe products
NETHERLANDS

Advised on Sale of Company

Advised private equity firm Value Enhancement Partners on the sale of Codi Group, a manufacturer of wet wipe products, to private equity firm Active Capital in a leveraged buyout transaction.



Sievi Capital



INDOOR
GROUP

Sievi Capital Oyj and Investor Consortium

PEG / Investor consortium
FINLAND

Acquired 100% of Business Operations

Indoor Group Oy

Largest furniture retailer in Finland
FINLAND

Advised on Purchase of Company

Advised private equity firm Sievi Capital and a consortium of investors on the purchase of Indoor Group, Finland's leading home furniture and interior furnishing retailer.



Zobel Values AG
Family office
SWITZERLAND

*Acquired 100% of
Business Operations*

RCP Ranstadt GmbH
Manufacturer of single-
use products
GERMANY

**Advised on Sale of
Company**

Zobel Values acquired 100% of the shares in RCP Ranstadt GmbH together with the company's management.



O2COOL, LLC
Consumer beverage
bottles
UNITED STATES

*Acquired 100% of
Business Operations*

**Move Collective, LLC
dba Bobble**
Manufactures and
markets water bottles
UNITED STATES

Advised SVG/Unilever

Advised Seventh Generation, a subsidiary of Unilever, on the divestiture of its Bobble brand to O2COOL, a portfolio holding of LKCM Headwater Investments.



**Global Partner
Acquisition Corp.**
SPAC
UNITED STATES

*Acquired Majority Control
of Business Operations*

Purple Innovation
Mattress and cushion
technology
UNITED STATES

**Advised on Sale of
Company**

Advised Purple Innovation, a comfort technology company known for creating the "World's First No Pressure Mattress," on its sale to Global Partner Acquisition Corp., a special purpose acquisition company.



**Hartenberg Capital,
s.r.o.**
Private equity fund
CZECH REPUBLIC

*Acquired Majority Control
of Business Operations*

ASTRATEX s.r.o.
The leading CEE online
underwear retailer
CZECH REPUBLIC

**Advised on Sale of
Company**

Hartenberg Capital acquired a majority interest in online retailer ASTRATEX.



Perwyn

Private equity firm
UNITED STATES

**Acquired 100% of
Business Operations**

HALO Innovations, Inc.

Safe sleeping
environment products for
infants

UNITED STATES

**Advised on Sale of
Company**

Advised HALO Innovation, an award-winning leader in the design, manufacturing and marketing of infant health and safety products, on its sale to Aden + Anais, an infant fabric product producer and portfolio company of private equity firm Swander Pace Capital.

NORTH OUTDOOR

Pyka Oy

Wholesaler of general
sports and outdoor
textiles

FINLAND

Acquired 100% of Shares

North Outdoor

Wholesaler and
manufacturer of merino
wool clothes

FINLAND

**Advised on Sale of
Company**

Advised North Outdoor, a wholesaler and manufacturer of merino wool clothes, on its sale to Pyka, a wholesaler of general sports and outdoor textiles.

ACRITUS



Acritus, SAPI de CV

Retail company backed
by private equity fund

MEXICO

**Acquired 100% of
Business Operations**

Moda Holding

Retailer of shoes and
beachware products

MEXICO

**Advised on Sale of
Company**

Acritus, footwear wholesaler and retailer, acquired Moda Holding, a shoes and clothing retailer.



Batur Yonetim Danismanligi

Turkey based investment
vehicle

TURKEY

**Acquired 100% of
Business Operations**

JellyCoe

Belgium based sleepwear
company

BELGIUM

**Advised on Purchase of
Company**

Advised Batur Yonetim Danismanligi, a Turkey based investment vehicle, acquired JellyCoe, a Belgium based sleepwear company.



LIFCO

WEXMAN

Njord
PARTNERS

LANIFICIO
F. LLI CERRUTI
DAL 1881

LUXOTTICA®

Barberini
High Performance Glass Eyewear

Blumen

SAMEN
Mauser

Lifco AB

Industrial conglomerate
SWEDEN

**Acquired Majority Control
of Business Operations**

Wexman AB

Producer of workwear for
professional use
SWEDEN

**Advised on Sale of
Company**

Lifco acquired a majority interest in Wexman, a producer of workwear for professional use.

Njord Partners

Private equity focused on special situation investments
UNITED KINGDOM

**Acquired Majority Control
of Business Operations**

Lanificio Fratelli Cerruti

Italian leader in textile industry
ITALY

**Advised on Sale of
Company**

Lanificio Fratelli Cerruti, a leading Italian group in the textile sector, sold a majority stake to UK PE firm Njord Partners.

Luxottica Group

Worldwide leader in eyewear manufacturing
ITALY

**Acquired 100% of
Business Operations**

Barberini S.p.A.

Leader in the production of optical glass lenses
ITALY

**Advised on Sale of
Company**

Barberini, the world's leading optical sunglass lens manufacturer was acquired by Luxottica Group, the worldwide leader in the design, manufacture and distribution of fashion, luxury and sports eyewear.

Blumen Group S.p.A.

Italian leader in production of seeds and bulbs
ITALY

**Acquired 100% of
Business Operations**

Samen Mauser AG

Swiss leader in the production of seeds and bulbs
SWITZERLAND

**Advised on Purchase of
Company**

Blumen Group acquired Samen Mauser. Blumen and Samen Mauser are leaders in the production and distribution of seeds, bulbs and plants, in Italy and Switzerland, respectively.



Summit Park

Private investment firm focused on middle market

UNITED STATES

Recapitalized

Fast Growing Trees

Online provider of hybrid trees and plants

UNITED STATES

Advised on Sale of Company

Advised Fast Growing Trees, a leading online provider of hybrid trees and plants sold directly to the consumer, on its recapitalization by private investment firm Summit Park.

transmeri

ibero

Oy Transmeri Ab

Importer and distributor of daily consumer goods
FINLAND

Acquired 100% of Business Operations

Ibero Oy

Importer and wholeseller of affordable jewelry
FINLAND

Advised on Sale of Company

Advised Ibero Oy, an affordable jewelry wholesaler, on its sale to Oy Transmeri, an importer and distributor of daily consumer goods.

THOM Europe

ORO VIVO
JUWELIERE

THOM Europe S.A.S.

Major european jewelry retailer
FRANCE

Acquired 100% of Business Operations

ORO VIVO AG

3rd largest German jewelry retailer
GERMANY

Advised on Sale of Company

Advised Christian Bernand Group on the sale of jewelry chain ORO VIVO to jewelry company THOM Europe.



New Water Capital

Private equity
UNITED STATES

Acquired 100% of Business Operations

KL Outdoor

Manufacturer of kayaks and portable toilets
UNITED STATES

Advised on Sale of Company

Advised KL Outdoor, a manufacturer of recreational equipment and portable toilets, on its sale to private equity firm New Water Capital.



PNC Riverarch Capital
Private equity group
UNITED STATES

Acquired Majority Control of Business Operations

Feeder's Supply Company, Inc.
16 store independent pet specialty retail chain
UNITED STATES

Advised on Sale of Company

Advised Feeder's Supply, a Louisville-based pet store operator, on its sale to PNC Riverarch Capital, a unit of PNC Financial Services Group Inc., in a leveraged buyout transaction.



Feeder's Supply Holdings, LLC
Brick and mortar pet specialty retailer
UNITED STATES

Acquired 100% of Business Operations

Chow Hound Pet Supplies
Brick and mortar pet specialty retailer
UNITED STATES

Advised on Sale of Company

Advised pet store operator Chow Hound on its sale to Feeder's Supply, a unit of PNC Riverarch Capital.



R2P Pet management
Two senior management team members of the company
UNITED STATES

Acquired Majority Control of Business Operations

R2P Pet
Designer and producer of pet toys and accessories
UNITED STATES

Advised on Management Buyout of Majority Control

Advised senior managers of R2P Pet, a designer and producer of pet toys and accessories, on the buyout of a majority control of the company.



Mission Pets
Designer, importer and distributor of pet products
UNITED STATES

Acquired 100% of Assets

Harry Barker, Inc.
Premium pet lifestyle brand
UNITED STATES

Advised on Sale of Company

Advised Harry Barker, a premium pet lifestyle brand, on its sale to Mission Pets, a designer and distributor of pet products.



Animalcare Group plc
Veterinary products for
companion animals
UNITED KINGDOM

Reverse Takeover

Ecuphar
Veterinary
pharmaceutical products
BELGIUM

**Advised on Transaction
and ECM fundraising**

Animalcare Group, a
supplier of veterinary
medicines and products,
purchased Belgium-based
animal pharmaceutical firm
Ecuphar.



DD Holdings
Food service company
JAPAN

**Acquired Investment
Interest in Seller's
Business**

**SLD Entertainment
Inc.**
Food service and event
planning company
JAPAN

**Advised on Sale of
Company**

DD Holdings acquired SLD
Entertainment, a company
primarily engaged in the
operation of cafe dining
stores and provision of
culture contents.



**Turning Point Brands,
Inc.**
Smokeless and smoking
tobacco products
company
UNITED STATES

**Acquired 100% of
Business Operations**

**Smoke Free
Technologies Inc. dba
VaporBeast**
E-commerce platform for
e-vapor products
UNITED STATES

**Advised on Sale of
Company**

Advised VaporBeast, one
of the fastest growing
e-commerce companies in
the U.S. that develops and
sells smoke free technology
products, on its sale to
Turning Point Brands.



GGT a.s.
Largest Slovak tobacco
and press retail chain
SLOVAK REPUBLIC

**Acquired Majority Control
of Business Operations**

**VALMONT CR, spol.
s r.o.**
Top 3 Czech tobacco &
press retail chain
CZECH REPUBLIC

**Advised on Sale of
Company**

Advised tobacco retailer
Valmont on its sale to GGT,
Slovakia's tobacco and
press retail chain.





**Education
& Training**



New Harbor Capital
Private equity firm
UNITED STATES

Acquired Majority Control of Business Operations

Blueprint Test Preparation LLC
Online LSAT test prep courseware
UNITED STATES

Advised on Recapitalization of Company

New Harbor Capital acquired Blueprint Test Preparation, the premier LSAT test preparation provider in the US.



Colibri Group
Online education company
UNITED STATES

Acquired 100% of Business Operations

Allied Business Schools
Online career training school
UNITED STATES

Advised on Sale of Company

Advised Allied Business Schools, a leader in online real estate certification education, on its acquisition by Colibri Group, a portfolio company of Quad-C Management.



Dapitex bvba
Private investor
BELGIUM

Acquired 100% of Business Operations

Amitabha bvba
Provider of sports coaches and teachers to companies
BELGIUM

Advised on Sale of Company

Advised Amithaba, a provider of sports coaches and teachers to companies on its sale to a private investor.



Somos Operações Escolares
Brazil's largest basic education company
BRAZIL

Acquired 100% of Business Operations

Escola Santi
Traditional K-8 school with 700 students
BRAZIL

Advised on Sale of Company

Advised Escola Santi, a traditional K-8 school with 700 students, on its sale to Somos Operações Escolares, Brazil's largest basic education company.



**S&B Sistema
Educaional Brasileiro
Ltd**

Privately held education
group
BRAZIL

**Acquired 100% of
Business Operations**

**Maple Bear Global
Schools Ltd**

International private
school
CANADA

**Advised on Sale of
Company**

Advised Maple Bear Global Schools, a Vancouver-based owner and operator of private schools, on its sale to SEB Sistema Educacional Brasileiro Ltda of Brazil, a unit of Pearson Education do Brasil SA.



**Diderot Education
Group**

A group of 24 schools
FRANCE

**Acquired 100% of
Business Operations**

Ecole de Tersac

Private boarding school
FRANCE

**Advised on Sale of
Company**

Diderot Education Group acquired private boarding school Ecole de Tersac.





**Energy
& Utilities**



PowerStream Inc.
Regional electricity distributor
CANADA

Merger with

Enersource / Horizon Utilities / Hydro One Brampton
Electricity distribution
CANADA

Advised Powerstream Inc. on Merger and Acquisition

Advised PowerStream on its merger with Enersource and Horizon Utilities to form Alectra Inc. and on the simultaneous acquisition of Hydro One Brampton. The multi-faceted transaction led to the creation of the largest municipally-owned electric utility in Canada.



Undisclosed Buyer
Multi-commodity wholesale and trading
SWITZERLAND

Acquired Selected Assets of Seller's Business Operations

Repower Romania
Supplier of electricity and services to SMEs
ROMANIA

Advised on Purchase of Company

Advised an undisclosed Swiss-based commodity trading company on the purchase of Repower Romania, a supplier of electricity and power services to SMEs.

Undisclosed Buyer
Family office
SPAIN

Acquired 100% of Business Operations

Salto del Tiétar
Production of electricity with four mini hydro plants
SPAIN

Advised on Sale of Company

Advised Salto del Tiétar, an electricity producer with four mini hydro plants, on its sale to an undisclosed family office.



Brookfield Renewable Energy Partners (BREP)
Renewable power platform with more than 10 KMW
CANADA

Acquired Majority Control Of Business Operations

ISAGEN S.A. E.S.P
Third largest energy generating company in Colombia
COLOMBIA

Advised on Sale of Company

Represented Ministerio de Hacienda y Crédito Público de Colombia on its sale to Brookfield Renewable Energy Partners of 57.6% of the outstanding common shares of Isagen S.A. from the Colombian government.



Italgas

Italian leader and third in Europe in gas distribution
ITALY

Acquired Majority Control of Business Operations

European Gas Network S.r.l.;
Naturgas S.r.l.;
Fontenergia S.r.l.

Distribution of natural gas and LPG
ITALY

Advised on Purchase of Company

Advised Italgas, Italian leader and third player in Europe in the gas distribution business, on the acquisition of European Gas Network, Naturgas and Fontenergia, companies involved in the distribution of natural gas in Sicily, Calabria and Campania and LPG in Sardinia.



Satori Capital, LLC

Private equity firm
UNITED STATES

Acquired Majority Stake in

Purple Land Management

Land management for oil companies
UNITED STATES

Advised on Sale of Company

Satori Capital, a PE firm, acquired Purple Land Management, a provider of land management for oil companies.



Parkmead Group PLC

Oil and gas
UNITED KINGDOM

Acquired 100% of Business Operations

Versus Petroleum
UK North Sea Licence
UNITED KINGDOM

Advised on Purchase of Company

Advised independent E&P company Parkmead on the acquisition of a 50% interest in Licence P2209 in the UK North Sea from Verus Petroleum.



Andes Energia PLC

Oil and gas
ARGENTINA

Acquired 100% of Business Operations

Trefoil Holdings BV
Oil and gas
NETHERLANDS

Advised on Purchase of Company

South America-focused exploration and production company Andes Energía merged with Trefoil, a majority owner of Argentina's Petrolera El Trébol, to become Phoenix Global Resources.



JERA Co. Inc.

Leading power utility in Japan
JAPAN

Acquired 44% of Equity Interest

Cricket Valley Energy Center

Planned natural gas power plant
UNITED STATES

Advised on Investment

Advised JERA Co., a JV between Chubu Electric Power Company and Tokyo Electric Power Company, on the investment in a 1,100 MW natural gas-fired power generation project in New York State, called Cricket Valley Energy Center.

2D financial services, a.s.

Special Purpose Vehicle
CZECH REPUBLIC

Acquired 100% of Business Operations

Energofuture, a.s.

Woodchips CHP power plant, 5.8MW
CZECH REPUBLIC

Advised on Sale of Company

Advised Energofuture, a 5.8MW woodchip CHP power generator, on its sale to SPV 2D Financial Services.

Shell

Multi-national oil and gas company
NETHERLANDS

Acquired Majority Control of Business Operations

GI Energy

Provider of on-site distributed energy solutions
UNITED STATES

Advised on Sale of Company

Rilette Springs, a unit of Royal Dutch Shell, acquired an undisclosed majority interest in GI Endurant, a Chicago-based provider of engineering services.

Private Investor

Private investor
SPAIN

Acquired 50% of Business Operations

AMTS Mexico

Engineering and renewables EPC
MEXICO

Advised on Sale of Company

Advised Mexican renewable energy EPC company Artech on its sale to a private investor in Spain.



Arkados Group

Internet of Things
software provider
UNITED STATES

Acquired 100% of Assets

SolBright Renewable Energy

Renewable energy design
and development
UNITED STATES

Advised on Sale of Company

Advised SolBright, a renewable energy solutions design and development company, on its sale to Arkados Group, a provider of scalable and interoperable industrial Internet of Things (IoT) solutions focused on industrial automation and energy management.



SdipTech AB

PE investing in technical
infrastructure companies
SWEDEN

Acquired Majority Control of Business Operations

Unipower AB

PQ measurement and
smart grid system
products
SWEDEN

Advised on Sale of Company

Advised Unipower, a technological leader in the area of power quality measurement and smart grid system solutions, on its sale to SdipTech, an engineering company and provider of niche technical services and products for urban infrastructures.



Pure Technologies

Develops technologies
for water pipelines
CANADA

Acquired 100% of Business Infrastructure

Wachs Water Services

Water flow control
maintenance and support
UNITED STATES

Advised Company on Sale

Advised Wachs Valve and Hydrant Services on its acquisition by Pure Technologies. Wachs Water Services is a leading provider of flow control maintenance and support, leak detection and related asset management services to the water sector in the United States.



Empresas Públicas de Medellín E.S.P.

Multi-utility provider of
regulated services
COLOMBIA

Acquired 100% of Business Operations

Aguas de Antofagasta S.A.

Water company serving
Antofagasta region in
Chile
CHILE

Advised on Purchase of Company

Advised Empresas Publicas de Medellin, a multi-utility provider of regulated services, on its cross border acquisition of the water company Aguas de Antofagasta, based in Chile.





**Financial
Services**



**Great-West Life Co.
(Irish Life Group)**

Health and life insurance,
asset management and
investments

CANADA

**Acquired Majority Control
of Business Operations**

Invesco

Pensions consultancy
and wealth management
services

IRELAND

**Advised on Sale of
Company**

Irish Life Group, a unit of
Canada Life, agreed to
acquire an undisclosed
majority interest in Invesco,
a Dublin-based investment
advisor.



iA Financial Group

Insurance and wealth
management

CANADA

**Acquired 100% of
Business Operations**

PPI Management Inc

Insurance marketing

CANADA

**Advised on Sale of
Company**

iA Financial Group acquired
PPI Management, one
of the largest managing
general agencies supporting
independent advisors in
Canada.



Third Lake Capital

Private equity

UNITED STATES

**Acquired 100% of
Business Operations**

GAFCO

Consumer finance
company

UNITED STATES

**Advised on Sale of
Company**

Third Lake Capital, a family
office specializing in
investments including real
estate, acquired GAFCO,
a provider of financial
investment services.



**BP Marsh & Partners
PLC**

Specialist VC/PE investor

UNITED KINGDOM

**Acquired 100% of
Business Operations**

LEBC Group Ltd

Independent financial
advisor

UNITED KINGDOM

**Advised on Purchase of
Company**

Advised BP Marsh &
Partners on the increase
of its stake in investee
financial advisory firm LEBC
Holdings Ltd, to a majority
holding.



ALBERTINI SYZ

Ersel Investimenti S.p.A.

Private banking and asset management boutique
ITALY

Acquired Majority Control of Business Operations

Banca Albertini SYZ S.p.A.

Private banking services
ITALY

Advised on Sale of Company

Financière SYZ, disposed a majority stake held in Banca Albertini SYZ, a leading Italian private bank and asset manager, to Ersel Investimenti.

ATTESTOR CAPITAL LLP



Attestor Capital

Investment manager with \$4 bn AUM
UNITED KINGDOM

Acquired Majority Control of Business Operations

Banca Intermobiliare

Private banking and asset management
ITALY

Advised on Purchase of Company

Attestor Capital, an investment manager with a particular focus on Europe and assets under management of \$4 billion, acquired a majority stake in Banca Intermobiliare.



Private Investors & CM Portfolio S.A.

Construction and other services
ARGENTINA

Acquired 100% of Business Operations

Banco Interfinanzas S.A.

Commercial bank
ARGENTINA

Advised on Sale of Company

Advised the shareholders of commercial bank Banco Interfinanzas on the sale of the bank to a group of private investors.



Ritchie Bros. Auctioneers

Industrial equipment auctioneer
CANADA

Acquired Minority Interest

Ritchie Bros. Financial Services

Financial assistance of industrial equipment purchases
CANADA

Advised on Sale of Company

Ritchie Bros., the world's largest industrial auctioneer and a leading equipment distributor, acquired the outstanding minority interest of Ritchie Bros. Financial Services, a provider of financial assistance to purchasers of industrial equipment.



Atalaya Capital Management

Senior lender
UNITED STATES

Provided Growth Financing

IFO SPV

Consumer finance company
UNITED STATES

Advised on placement of debt

Advised IFO SPV on the placement of debt in a transaction with Atalaya Capital Management.



Capital Bank

Lender
UNITED STATES

Provided Acquisition Financing

Integrity Funding

Consumer finance
UNITED STATES

Advised on placement of debt

Advised Integrity Funding on the placement of debt.

Multinet Kurumsal Hizmetler A.S.

Voucher card and payment solutions for corporations
TURKEY

Acquired Majority Control of Business Operations

ininal

Reloadable prepaid cash cards provider
TURKEY

Advised on Purchase of Company

Advised Multinet Kurumsal Hizmetler, a provider of voucher cards and payment solutions for corporations, on the purchase of Ininal



Up Groupe Invest Participações Ltda.

Subsidiary of Up Group
BRAZIL

Acquired Majority Control of Business Operations

Policard

Issuance of benefit cards and vouchers
BRAZIL

Advised on Purchase of Company

Advised Up Groupe Ltda., the global service vouchers company to buy a majority control in Policard.



CDHI Brasil Participações Ltda.
Subsidiary of Up Group
BRAZIL

Acquired 100% of Business Operations

Empório Card Ltda.
Issuance of benefit cards and vouchers
BRAZIL

Advised on Purchase of Company

Advised CDHI Brasil Participações Ltda., a subsidiary of Up Group, on its acquisition of Empório Card Ltda., a Brazilian-based provider of consumer lending services in prepaid vouchers and cards services in areas such as employee benefits, motivation and personal assistance services.



CDHI Brasil Participações Ltda.
Subsidiary of Up Group
BRAZIL

Acquired 100% of Business Operations

Planvale
Issuance of benefit cards and vouchers
BRAZIL

Advised on Purchase of Company

Advised Up Group of France of the acquisition of the entire share capital of Planinvesti Administracao e Servicos Ltda, a Sao Paulo-based provider of consumer lending services.



Cerberus Capital Management
Leading private equity fund
UNITED STATES

Acquired Majority Control of Business Operations

Officine CST S.p.A.
Credit management on behalf of banks
ITALY

Advised on Purchase of Company

Advised Cerberus Capital Management, a leading private equity firm, on the acquisition of a majority stake in Officine CST, a company specialized in the management of non performing loans.



Dendro Capital
Search fund
MEXICO

Acquired Majority Control of Business Operations

Tecnología en Cuentas por Cobrar
Master servicer and bond administrator
MEXICO

Advised on Sale of Company

Dendro Capital, a search fund, acquired Tecnología en Cuentas por Cobrar, a master servicer and bond administrator of structures.



**Advent International;
Bain Capital; Clessidra**

Leading private equity
funds

UNITED KINGDOM

**Acquired Majority Control
of Business Operations**

ICBPI

Leading Italian financial
Institution

ITALY

**Advised on Purchase of
Company**

Advised Advent International private equity fund to buy a majority control in ICBPI which employs 1,900 people and operates brands such as Cartasi.



Rakuten Securities

Online brokerage firm
JAPAN

**Acquired 100% of
Business Operations**

FXCM Asia Limited

Online retail FX brokerage
firm

CHINA

**Advised on sale of its
subsidiary**

Advised FXCM Asia Limited, an online retail FX brokerage firm, on its acquisition of Rakuten Securities, a Tokyo-based online brokerage firm.



Rakuten Securities

Online brokerage firm
JAPAN

**Acquired 100% of
Business Operations**

**FXCM Japan
Securities**

Online retail FX brokerage
firm

JAPAN

**Advised on sale of its
subsidiary**

Advised FXCM, the leading US-based global provider of online foreign exchange trading and related services, on the sale of 100% of its shares of FXCM Japan Securities to Rakuten Securities, a leading online securities firm in Japan.



Private investor

Private investor
BELGIUM

**Acquired 100% of
Business Operations**

Finas bvba

Insurance broker
BELGIUM

**Advised on Sale of
company**

Advised Finas, an insurance brokerage agency, on its sale to an undisclosed private investor.

The logo for TransUnion, featuring the word "TransUnion" in a blue sans-serif font with a small blue circle containing the letters "tu" to the right.The logo for CIFIN, featuring the word "CIFIN" in a bold blue sans-serif font with a small orange circle above the letter "I".

TransUnion LLC

Leading global credit bureau

UNITED STATES

***Acquired 100% of
Business Operations***

CIFIN

Leading credit bureau in Colombia

COLOMBIA

**Advised on Purchase of
Company**

Advised TransUnion, a leading global risk and information solutions provider to businesses and consumers, on the acquisition of a majority ownership interest in CIFIN, one of two primary Colombian credit bureaus.





**Food &
Beverage**



Wilmar Sugar Holdings Pte Ltd. (WSH)

Leading agribusiness group
SINGAPORE

Acquired Investment Interest in

Shree Renuka Sugars Limited

Producer of raw sugar and by-products
INDIA

Advised on Strategic Investment

Wilmar Sugar, a subsidiary of Asia's leading agribusiness group, acquired an investment interest in Renuka Sugars, a producer of raw sugar and byproducts.

Rieker Investment AG
Family office
SWITZERLAND

Acquired Majority Control of Business Operations

PROHOGA Group
Premium food retailer for the HoReCa industry
GERMANY

Advised on Sale of Company

Rieker Investment acquired a 90% interest in grocery products merchant wholesaler ProHoGa.

HQ Equita GmbH
Investment company
GERMANY

Acquired Majority Control of Business Operations

WELL PLUS TRADE Holding GmbH
Sports and dietary nutrition
GERMANY

Advised on Sale of Company

Advised four majority shareholders of Well Plus Trade, a leading provider of sports and dietary nutrition with known brands Power System and Slim System, on the sale of their stake to HQ Equita, a German mid-market investment fund.

Henwood Thirty Three Ltd

Food trading group
UNITED KINGDOM

Acquired 100% of Business Operations

Keen Meadows Holding Ltd

Food company
UNITED KINGDOM

Advised on Purchase of Company

Henwood Thirty Three acquired the entire share capital of specialty food retailer Keen Meadows.



Idea Team Group

Player in organic food niche market
ITALY

Acquired Investment Interest in Seller's Business

Ki Group S.p.A.

Wholesale distribution of organic/natural products
ITALY

Advised on Sale of Company

Advised organic food distributor Ki Group on its sale to Idea Team Group, a grocery wholesaler with a presence in the organic food market.



White Bridge Investments

Private equity fund
ITALY

Acquired Majority Control of Business Operations

Campus

Innovative functional foods ingredients market
ITALY

Advised on Purchase of Company

Advised White Bridge Investments SpA on the acquisition of a majority interest in Campus S.r.l., one of the fastest growing global innovative functional food ingredients companies.



Céréa Partenaire

French private equity firm
FRANCE

Acquired 100% of Business Operations

Monviso S.p.A.

Leading player in the Italian bakery industry
ITALY

Advised on Sale of Company

Céréa Partenaire acquired Monviso S.p.A., leader in the Italian bakery industry.



Ardian France S.A.

Leading private equity fund
FRANCE

Acquired 100% of Business Operations

Irca

B2B sweet and salty products manufacturer
ITALY

Advised on Purchase of Company

Advised the private equity fund Ardian on the acquisition of a majority stake in Irca, one of the leading one-stop-shop for bakeries, pastry shops, industrial clients and HoReCa.



Valeo Foods

European leader in the food industry (Capvest PE)

IRELAND

Acquired 100% of Business Operations

Dolciaria Val d'Enza S.p.A.

Italian producer of private label tartlets and pies
ITALY

Advised on Sale of Company

Alto Partners sold Dolciaria Val d'Enza, a leading Italian producer of private label tartlets and pies to Valeo Foods, a leading pan-European group of branded food products backed by the private equity fund CapVest.

PERMIRA



Permira Advisers LLP

UK-based private equity firm

UNITED KINGDOM

Acquired 100% of Business Operations

Gruppo La Piadineria s.r.l.

Largest piadina stores network worldwide
ITALY

Advised on Purchase of Company

Permira, a UK-based private equity, acquired La Piadineria, the first fast casual food restaurants network in Italy and the largest piadina stores network worldwide.



Zerbinati

Market leader of ready-to-eat dishes

ITALY

Acquired Selected Assets of Seller's Business Operations

Ready-to-eat vegetables business of Centrale del Latte d'Italia

Ready-to-eat vegetables business unit of Centrale del Latte d'Italia
ITALY

Advised on Purchase of Company

Zerbinati, Italian leader in the market of ready-to-eat vegetables, soups and plates, acquired the ready-to-eat vegetables business of Centrale del Latte d'Italia.



Pastificio Rana S.p.A.

Leader in the production of fresh pasta and sauces

ITALY

Acquired 100% of Business Operations

Nestlé Italiana production line

BL active in production of chilled pasta & sauces
ITALY

Advised on Sale of Company

Advised Nestlé Italiana in the definition of an agreement for the disposal of the Buitoni branded line of production and commercialization of chilled pasta and sauces to Pastificio Rana.



Casalasco

Italian leader in the
canned tomatoes market
ITALY

Acquired Selected Assets of

De Rica Brand

Italian brand of tomato
sauce
ITALY

Advised on Sale of Company

Advised Generale Conserve, an Italian company in the canned tuna market, on the sale of the De Rica brand to Consorzio Casalasco del Pomodoro, Italian leading company in the canned tomatoes market.



Piatti Freschi

JV Beretta - Fleury
Michon, producing ready
meals
ITALY

Acquired Majority Control of

Sapori e Gusto Italiani

Top-quality fish and
vegetables
ITALY

Advised on Purchase of Company

Advised Piatti Freschi Italia, a joint venture between Salumificio Fratelli Beretta and the French listed company Fleury Michon, on the acquisition of Sapori e Gusto Italiani, Italian player specialized in the production of top-quality fish and vegetables.



Frosta

Italian player in the frozen
food business
ITALY

Acquired Selected Assets of

Valle degli Orti, Surgela and Mare Fresco brands

Italian frozen food
business of Nestlé
ITALY

Advised on Sale of Company

Advised Nestlé on the sale of the Italian frozen food business (vegetables, fish and recipe dishes) and the trademarks "La Valle degli Orti", "Mare Fresco" and "Surgela" to the German group Frosta.



AS Group

Leading food and
beverage producer
BOSNIA AND
HERZEGOVINA

Acquired Majority Control of Business Operations

Vegafruit d.o.o.

Leading processors of
vegetables and fruit
BOSNIA AND
HERZEGOVINA

Advised on Sale of Company

Advised Vegafruit, a fruit and vegetable processor, on its sale to AS group, a leading food and beverage producer.



**Wealmoor and
Limones Piuranos
S.A.**

UK supplier of fresh
exotic fruit and
vegetables
UNITED KINGDOM

**Acquired 100% of
Business Operations**

Sunshine Export S.A.
Fresh and frozen mango
and avocado exporter
PERU

**Advised on Sale of
Company**

Wealmoor and Limones Piuranos, a UK supplier of fresh exotic fruit and vegetables, acquired Sunshine Export, a fresh and frozen mango and avocado exporter.



**Yellow Point Equity
Partners**

Private equity firm
CANADA

**Acquired Majority Control
of Business Operations**

Foley's Candies Ltd.
Chocolate manufacturer
and wholesale distributor
CANADA

**Advised on Sale of
Company**

Advised Foley's Candies, a chocolate producer and retailer, on its sale to PE firm Yellow Point Equity Partners.



Perwyn

Private equity firm
UNITED KINGDOM

**Acquired 100% of
Business Operations**

Mellow Party
Producer of
marshmallows
BELGIUM

**Advised on Sale of
Company**

Advised Mellow Party, a marshmallow confectioner, on its sale to PE firm Perwyn.



**White Bridge
Investments**

Investment company
ITALY

**Acquired Majority Control
of Business Operations**

Nutkao
Leading producer of
private label hazelnut
spreads
ITALY

**Advised on Sale of
Company**

White Bridge Investments acquired an 80% interest in Nutkao, a manufacturer of chocolate and confectionery.



AB Inbev

Largest beer brewer in the world

AUSTRALIA

Acquired 100% of Business Operations

Pirate Life Brewing Company

Craft beer brewer
AUSTRALIA

Advised on Sale of Company

.....
Anheuser-Busch Inbev acquired Pirate Life Brewing, an Adelaide-based brewery.



Rotkäppchen-Mumm Sektellereien GmbH

Major German producer of sparkling wine and spirits

GERMANY

Acquired 100% of Business Operations

Ruggeri & C. S.p.A.

Renowned Italian sparkling wine prosecco producer

ITALY

Advised on Purchase of Company

.....
Advised Rotkäppchen-Mumm, a family-owned company and leading producer of sparkling wines, on the acquisition of Ruggeri, a prestigious award-winning Italian prosecco specialist.



Mutandis

Group specialized in consumer goods in Africa
MOROCCO

Acquired Brand and Business Operations

Citruma

Leading Moroccan producer of fruit juices
MOROCCO

Advised on Sale of Company

.....
Mutandis, an African group specialized in consumer goods, acquired Citruma, a leading Moroccan producer of fruit juices.



Quench (A Division of Aquaventure Holdings)

Global provider of water-as-a-service solutions
UNITED STATES

Acquired Selected Assets of Seller's Business Operations

WA-2 Water Company Ltd

Water filtration & coffee services
CANADA

Advised on Sale of Company

.....
Quench acquired WA-2's water division. WA-2 is Western Canada's leader in home and office water filtration and an emerging player in the office coffee space.



PAMICA



Pamica AB

Swedish private equity firm
SWEDEN

Acquired Majority Control of Business Operations

InCup Sweden AB

Coffee service operator
SWEDEN

Advised on Purchase of Company

Advised Swedish private equity firm Pamica on the purchase of coffee service operator InCup.

PAMICA



Pamica AB

Swedish private equity firm
SWEDEN

Acquired Majority Control of Business Operations

Beans AB

Coffee service operator
SWEDEN

Advised on Purchase of Company

Advised Swedish private equity firm Pamica on the purchase of coffee service operator Beans.



LDC Groupe

One of the largest companies in the European poultry market
FRANCE

Acquired 100% of Business Operations

Tranzit Group

Leading geese and ducks breeding Group in Hungary
HUNGARY

Advised on Purchase of Company

LDC Groupe, a leading European poultry producer, agreed to acquire a 70% interest in Tranzit, a Hungarian poultry merchant wholesaler.



Bidfood Iberia

Fruits and vegetables provider for HoReCa sector
SPAIN

Acquired 75% of Business Operations

Carnicas Saenz

Meat provider for Horeca sector
SPAIN

Advised on Purchase of Company

Advised Bidfood Iberia on a majority stake purchase of meat products provider Saenz Horeca.



Huitai Investment Group Co., Ltd.
Industrial conglomerate
CHINA

Acquired 100% of Business Operations

Bröderna Hanssons i Göteborg Export AB
Processing and distribution of fresh fish and seafood
SWEDEN

Advised on Sale of Company

Huitai Investment of China acquired the entire share capital of Broderna Hanssons i Göteborg Export, a Gothenburg-based fishing establishment.



Diana Holding
Moroccan industrial holding company
MOROCCO

Acquired a Majority Stake in the Company

SOCIETE ATLANTIC SARDINE ANCHOVIES TANTAN (« ASAT »)
Producer and exporter of canned sardines and mackerels
MOROCCO

Advised on Sale of a Majority Stake

Advised Societe Atlantic Sardine Anchovies Tantan, a subsidiary of El Jabri, on its sale to Diana Holding. Diana Holding will invest in the construction of a sardine-mackerel manufacturing unit in Agadir.





Healthcare



Frontage Laboratories

Full-service contract research organization
UNITED STATES

Acquired 100% of Business Operations

Concord Biosciences

Contract research organization
UNITED STATES

Advised on Sale of Company

Advised Concord Biosciences, a leading contract research organization (CRO) that provides pre-clinical drug safety and metabolism, bioanalytical and agrichemical services, on its sale to Frontage Labs.



Affidea Diagnosztika Kft.

Provider of healthcare diagnostic imaging services
HUNGARY

Acquired 100% of Business Operations

Fonix-Med Zrt.

Corporate healthcare and outpatient service provider
HUNGARY

Advised on Purchase of Company

Fonix-Med, a corporate healthcare and outpatient service provider, was acquired by Affidea Diagnosztika, a healthcare diagnostic imaging services provider.



High Street Capital

Private equity firm
UNITED STATES

Acquired Majority Control of Business Operations

Avomeen Analytical Services

Analytical lab and pharma testing services
UNITED STATES

Advised on Recapitalization of Company

Advised Avomeen, a provider of analytical lab and pharma testing services, on its recapitalization with private equity firm High Street Capital.



HOUSATONIC PARTNERS



Housatonic Partners

Private equity firm
UNITED STATES

Acquired Majority Control of Business Operations

Accurate Monitoring LLC

Intraoperative neuromonitoring services provider
UNITED STATES

Advised on Recapitalization of Company

Advised Accurate Monitoring, a leading provider of outsourced Intraoperative Neurophysiological Monitoring (IONM) services to hospitals and surgical groups, on its recapitalization with private equity firm Housatonic Partners.



Essilor Optica

Manufacturer of ophthalmic lenses and equipment

SPAIN

Acquired Majority Control of Business Operations

OCUTEC S.A.C.

Manufacturer of ophthalmic lenses

PERU

Advised on Sale of Company

Advised Ocutec Laboratorio, a prescription laboratory in Peru on its sale to Essilor Optica, located in Spain - world leader in vision solutions, present in more than 100 countries.



Vyair Medical Inc.

Respiratory care

UNITED STATES

Acquired Majority Control of Business Operations

Revolutionary Medical Devices, Inc

Innovative products for airway management

UNITED STATES

Advised on Sale of Company

Advised Revolutionary Medical Devices, a maker of innovate products for airway management, on its sale to Vyair Medical, the healthcare industry's dedicated "breathing company".



Permira Advisers LLP

UK-based private equity firm

UNITED KINGDOM

Acquired Majority Control of Business Operations

Corin Group

Leading group in the orthopaedic industry

ITALY

Advised on Purchase of Company

Permira Advisers agreed to acquire a 50% interest in Corin Orthopaedics, a manufacturer of surgical appliance and supplies.



NuVasive

Surgical devices for treatment of spine disorders

UNITED STATES

Acquired

Safe Passage Neuromonitoring

Medical monitoring and scanning services

UNITED STATES

Advised on Sale of Company

Advised Safe Passage, a medical monitoring and scanning services provider, on its sale to NuVasive.



**BNP PARIBAS
DEVELOPPEMENT**

Private equity group
FRANCE

*Acquired Investment
Interest in*

**EMKA
TECHNOLOGIES**

Preclinical research
systems
FRANCE

**Advised on Sale of
Company**

Advised Emka Technologies, a world leader in the design, manufacture and distribution of systems for preclinical cardiology, neurological and pulmonary research on a BIMBO transaction.



ConvaTec Group Plc

Global medical products
and technology company
UNITED KINGDOM

*Acquired 100% of
Company*

EuroTec Beheer B.V.

Manufacturer of ostomy
products
NETHERLANDS

**Advised on Sale of
Company**

Advised ConvaTec, a global medical products and technologies company, on its sale to EuroTec Beheer, a Netherlands-based manufacturer of ostomy appliances.



Higèa S.p.A.

Technologies and
services for health
facilities
ITALY

*Acquired Majority Control
of Business Operations*

**Biomedicale Srl
(biomedical division
of Zephyro SpA)**

Biomedical engineering
services
ITALY

**Advised on Sale of
Company**

Advised Biomedicale Srl, the biomedical division of Zephyro SpA, on its sale to Higèa, a provider of health facility technologies and services.



Trigentis

Investment company
NETHERLANDS

*Acquired Majority Control
of Business Operations*

Cemex Trescon

Wholesaler of medical
disposables
NETHERLANDS

**Advised on Sale of
Company**

Advised Cemex Trescon, a medical equipment and supplies wholesaler, on its sale to investment firm Trigentis.

			
<p>Amadeus Capital Partners, Charm Capital Partners, Aleph Capital and Graham Snudden Private equity LUXEMBOURG</p> <p><i>Acquired Investment Interest in Seller's Business</i></p> <p>IGENOMIX S.L. Genetic testing laboratory SPAIN</p> <p>Advised on Sale of Company</p>	<p>Mediplast AB / Addtech AB Medtech wholesales SWEDEN</p> <p><i>Acquired 100% of Business Operations</i></p> <p>Fenno Medical Oy Medtech wholesales FINLAND</p> <p>Advised on Sale of Company</p>	<p>Torquest Partners Manager of private equity funds CANADA</p> <p><i>Acquired 100% of Business Operations</i></p> <p>Rubicon Pharmacies Canada Inc. Operator of retail pharmacies CANADA</p> <p>Advised on Sale of Company</p>	<p>Hungaropharma Zrt. Pharmaceutical wholesaler HUNGARY</p> <p><i>Acquired 100% of Business Operations</i></p> <p>QB-Pharma Kft. Software developer for pharmacies HUNGARY</p> <p>Advised on Purchase of Company</p>
<p>Advised IGENOMIX, a leading provider of genetic testing services for reproductive health patients and clinics, on its sale to a group of private equity firms and investors.</p>	<p>Advised Fenno Medical Oy a leading medtech actor in the Finnish market, marketing a broad range of medical equipment and consumables from world-leading suppliers on its sale to Addtech Group.</p>	<p>TorQuest acquired Rubicon Pharmacies, owner and operator of 67 pharmacies across Western Canada.</p>	<p>Hungaropharma, a pharmaceutical wholesaler, acquired QB-Pharma, a software developer for pharmacies.</p>



Phyteo

European expert at making to order nutraceuticals
FRANCE

Acquired Selected Assets of Seller's Business Operations

Pileje Industrie Entity Bessay

Contract manufacturer of liquid herbal supplements
FRANCE

Advised on Sale of Manufacturing Unit

Phyteo Laboratoire acquired a manufacturing unit of Pileje Industrie, a manufacturer of medicinals and botanicals.

Euroapteek/ Euroapotheca Group

Pharmacy operator
ESTONIA

Acquired 100% of Business Operations

Yliopiston Apteekki's Estonian Pharmacy Operations

Pharmacy operator
ESTONIA

Advised on Sale of Company

Euroapteek/Euroapotheca Group, a pharmacy operator, acquired Yliopiston Apteekki's Estonian Pharmacy Operations.

Dishman Carbogen Amcis

Contract research and manufacturing partner
INDIA

Joint Venture with

Eurolife Healthcare

Specialty pharmaceuticals
INDIA

Partner Search and JV Formation

Dishman Carbogen Amcis signed a JV with Eurolife Healthcare.

INVEKRA, S.A.P.I. DE C.V

Pharmaceutical company
MEXICO

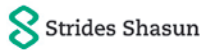
Acquired 51% Equity Stake

Laboratorios Portugal S.R.L.

Pharmaceutical company
PERU

Advised on Sale of Company

Advised Laboratorios Portugal, a Peruvian pharmaceutical and drugstore company, on its sale to Invekra, a Mexican manufacturer of pharmaceuticals.



Strides Shasun

Pharmaceutical products manufacturer
INDIA

Acquired Investment Interest in a Joint Venture

US FDA Business of Vivimed Labs

Global supplier of pharmaceuticals
INDIA

Advised on JV Formation

Advised pharmaceutical supply company Vivimed Labs Limited on establishing a JV with pharmaceutical manufacturer Strides Shasun. The companies will invest jointly in US FDA approved pharmaceutical formulation plants.

União Química

Leading Brazilian pharmaceutical company
BRAZIL

Acquired 100% of Business Operations

Zoetis - Guarulhos Manufacturing Facility

Leading global animal health company
BRAZIL

Advised on Sale of Pharmaceutical Manufacturing Facility

Advised Zoetis, the world's largest animal health company, on the sale of its pharmaceutical manufacturing facility in Guarulhos to União Química, Brazil's leading pharmaceutical company.

Evonik Industries

Specialty chemical business
GERMANY

Acquired Full Control of Business Operations

Transferra Nanosciences Inc

Chemistry, manufacturing and controls for biotech
CANADA

Advised on Sale of Company

Advised Transferra, a provider of products and services to life science companies engaged in the development of pharmaceutical products, primarily in the lipidnanoparticle field, on its sale to Evonik Industries, a global specialty chemicals group.

Undisclosed

Financial institution
EGYPT

Acquired 20.8% of shares

Ibn Sina Pharma

Pharmaceutical distribution company
EGYPT

Advised on Sale of Company

Advised Ibn Sina Pharma, the leading Egyptian pharmaceutical distribution company serving retail pharmacies, hospitals and all major healthcare units across the country on its sale.



Pronokal

Kalibra

Pronokal Group

Company active in medical weight-loss treatments
SPAIN

Acquired 100% of Business Operations

SDM S.r.l.

Leader in treatment of obesity and overweight
ITALY

Advised on Sale of Company

Pronokal Group, a company backed by the private equity fund Abac Solutions, acquired SDM, the Italian leader in the treatment of obesity and overweight medical control, from Centouno S.r.L.



Piramal Enterprise
Diversified healthcare
INDIA

Acquired Selected Assets of

Shreya Lifesciences Private Limited
Pharmaceutical company
INDIA

Advised on Sale of Digeplex Brand

Piramal Enterprises acquired Digeplex and the associated brands from Shreya Lifesciences in order to expand their gastrointestinal product portfolio.



Reproductive Medicine Associates of New Jersey
Reproductive medicine and fertility clinics
UNITED STATES

Merged with

Instituto Valenciano de Infertilidad
Global leader in assisted reproduction
SPAIN

Advised RMANJ Management on Merger

Advised RMANJ, a leading IVF treatment provider, on its global business combination with Instituto Valenciano de Infertilidad.



Dent2Dent Shareholder
Dental practice
NETHERLANDS

Acquired 100% of Business Operations

Dent2Dent Dental Practices
Dental practice
NETHERLANDS

Advised on Sale of Company

The Dent2Dent group of dental practices was purchased by a shareholder.



Bon Pied

Holding company
FRANCE

*Acquired 100% of
Business Operations*

FARGEOT et CIE PodoWell

Comfort shoes for
plantar pathologies
FRANCE

Advised on Sale of Company

Advised Fargeot & Cie, a manufacturer of therapeutic footwear, on its sale to holding company Bon Pied.



DW Healthcare Partners

PE firm focused on
healthcare
CANADA

*Acquired Investment
Interest in Seller's
Business*

Aequor Healthcare

Healthcare personnel
provider
UNITED STATES

Advised on Sale of Company

Canadian healthcare private equity firm DW Healthcare Partners acquired an investment interest in Aequor Healthcare Services, a healthcare personnel provider that specializes in staffing physicians, therapists, nurses, technologists and related professionals.



AMN Healthcare Services

Healthcare workforce
solutions and staffing
services
UNITED STATES

*Acquired 100% of
Business Operations*

Phillips, DiPisa & Associates, Inc. and Leaders For Today, LLC

Healthcare executive
search and interim
management
UNITED STATES

Advised on Sale of Company

AMN Healthcare Services acquired Phillips DiPisa & Associates, a provider of executive search services. Concurrently, AMN acquired Leaders For Today.



Undisclosed Buyer

Private investor
UNITED STATES

Invested in Seller

Lutz Surgical Partners

Emergent/urgent care
surgicalist group in
Florida
UNITED STATES

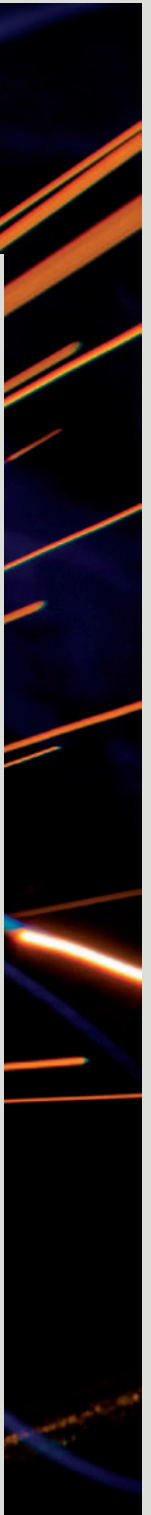
Advised on Sale of Company

Advised Lutz Surgical Partners on its recapitalization by a confidential private equity partner. Lutz's surgeons provide specialized outsourced surgical services to hospitals through a unique staffing model, fundamentally delivering exclusive ER call coverage on a contract basis.





Industrials





KLX, Inc.
Distributor of aerospace fasteners and consumables
UNITED STATES

Acquired 100% of Business Operations

THG Corporation
Fluid and motion control component distribution
UNITED STATES

Advised on Sale of Company

THG Corporation, a fluid and motion control component distributor, was acquired by KLX, a leading provider of aerospace fasteners, consumables, and logistics services.



LongueVue Capital, Clavis Capital & IBCF
Syndicated private equity
UNITED STATES

Acquired Majority Control of

Azimuth Technology, LLC
High precision component manufacturer
UNITED STATES

Advised on Sale of Company

Advised high precision component manufacturer Azimuth Technology on its sale to a group of PE investors.



Lampe Privatinvest Management GmbH
Private equity with evergreen structure
GERMANY

Acquired Majority Control of Business Operations

Karl Reichenbach GmbH
Full line manufacturer of rubber products
GERMANY

Advised on Sale of Company

Advised the owners of Karl Reichenbach GmbH, a well-established small volume manufacturer of rubber parts with a specialization in technical elastomer products, on the sale of majority shares to Lampe Privatinvest.



Stelter Zahnradfabrik GmbH
Leading European manufacturer of metal gear wheels
GERMANY

Acquired a Minority Stake

ZWP Zahnradwerk Pritzwalk GmbH
Manufacturer of cylindrical spur gears
GERMANY

Advised on Purchase of a Minority Stake

Advised Stelter Zahnradfabrik, a leading European manufacturer of metal gear wheels, on the acquisition of an undisclosed minority stake in Zahnradwerk Pritzwalk, a manufacturer of speed changers, industrial high-speed drives and gears.



Holvoet nv
Processing of steel coils
BELGIUM

**Acquired 100% of
Business Operations**

Bevo nv
Processing of steel coils
BELGIUM

**Advised on Sale of
Company**

Advised steel coil processor
Bevo on its sale to Holvoet.

**Management of the
company**

HUNGARY

**Acquired 49% of Business
Operations**

MOTIM ZRt.
Abrasive and refractory
materials manufacturer
HUNGARY

**Advised on Sale of
Company**

Advised MOTIM, an abrasive
and refractory materials
manufacturer, on the sale
of a minority stake in the
company.



IDEX Corporation
Listed industrial company
- fire and safety specialist
UNITED STATES

**Acquired 100% of
Business Operations**

AWG Fittings Group
Leading manufacturer of
fire protection systems
GERMANY

**Advised on Sale of
Company**

Lukas Hydraulik GmbH,
a unit of IDEX Corp,
definitively agreed to
acquire AWG Fittings
GmbH, a Giengen-based
manufacturer of hoses
and belting, from Paragon
Partners GmbH.



SPIE Nederland B.V.
Multi-technical services
provider
NETHERLANDS

**Acquired 100% of
Business Operations**

Inmeeco B.V.
Process industry
instrumentation services
NETHERLANDS

**Advised on Sale of
Company**

SPIE Nederland, a provider
of engineering services,
acquired Inmeeco BV, a
manufacturer of measuring
and controlling devices.



Besodean Group, a.s.

SPV owned by management
CZECH REPUBLIC

Acquired 100% of Business Operations

B:TECH, a.s.

Industrial automation and building control
CZECH REPUBLIC

Advised on Management Buyout

Advised Besodean Group, a management owned SPV on the buyout of by B:TECH, a specialist in industrial automation and building control solutions.



Juuri Fund I LP and Management

Finnish private equity investment fund
FINLAND

Acquired 100% of Business Operations

Finelcomp Oy

Manufacturer of electrical enclosures
FINLAND

Advised on Sale of Company

Juuri Fund I LP and Management acquired Finelcomp, a manufacturer of electric enclosure mechanics.



SEC Holding Co., Ltd.

Manufacturer of motors and generators
CHINA

Acquired 100% of Business Operations

VEM Group

Manufacturer of drive systems and components
GERMANY

Advised on Purchase of Company

Advised Chinese SEC Holding on the purchase of VEM Group, a traditional manufacturer of electric drive systems, special motors and machines.



Electrical Industries

Holding company - electrical equipment
AUSTRIA

Acquired 100% of Business Operations

Alkargo, S. Coop.

Manufactures power and distribution transformers
SPAIN

Advised on Purchase of Company

Advised Electrical Industries, an Austrian holding of electrical equipment companies, on the purchase of Alkargo, a Spanish manufacturer of power transformer and distribution machinery.



Bossard Group

Leading supplier of industrial fasteners
SWITZERLAND

Acquired 100% of Business Operations

Arnold Industries LLC

Distributor of fasteners and mechanical hardware
UNITED STATES

Advised on Sale of Company

Advised Arnold Industries, a premier value-added distributor of electromechanical and fastener products, on its sale to Bossard Group, a leading supplier of industrial fasteners.



Value Enhancement Partners B.V

Private equity
NETHERLANDS

Acquired Majority Control of

InterDam

Manufactures fire and blast doors, wall and windows
NETHERLANDS

Advised on Sale of Company

InterDam, an international market leader in fire and blast resistant architectural products for the oil and gas and offshore renewables sectors, partnered with VE Partners to accelerate its ambitious growth plans.



Pamica AB

Swedish private equity firm
SWEDEN

Acquired Majority Control of

Cupola AB

Leading player in systematic fire protection
SWEDEN

Advised on Purchase of Company

Advised Swedish PE firm Pamica on the purchase of Cupola, a leading provider of systematic fire protection products and services.



Pamica AB

Swedish private equity firm
SWEDEN

Acquired 100% of Business Operations

Absortech AB

World leader in moisture protection technology
SWEDEN

Advised on Purchase of Company

Advised Swedish private equity firm Pamica on the acquisition of Absortech, world leader in moisture protection technology.



The Middleby Corporation

Listed foodservice equipment company
UNITED STATES

Acquired 100% of Business Operations

Firex

Steam cooking equipment producer for foodservice industry
ITALY

Advised on Purchase of Company

The Middleby Corporation, a leader in foodservice equipment, acquired Firex, a leading Italian producer of cooking equipment for the foodservice industry.



Blue Point Capital Partners, LP

Private equity
UNITED STATES

Acquired 100% of Business Operations

Russell Food Equipment Ltd

Foodservice equipment distribution
CANADA

Advised on Sale of Company

Advised Russell Food Equipment Ltd, foodservice equipment distribution on its sale to Blue Point Capital Partners, LP, a Seattle-based private equity firm.



Marlen International

Food processing machinery
UNITED STATES

Acquired 100% of Business Operations

Advanced Food Heating bvba

Food processing machinery
BELGIUM

Advised on Sale of Company

Advised food processing machinery manufacturer Advanced Food Heating on its sale to Marlen International, a manufacturer of food processing machinery.



KWH Mirka Oy

Producer of coated abrasives and sanding solutions
FINLAND

Acquired 100% of Business Operations

Cafro S.p.A.

Producer of superabrasive wheels and tools
ITALY

Advised on Purchase of Company

Advised Mirka, one of the world's leading abrasives and power tools manufacturers, on the acquisition of Cafro, a manufacturer of superabrasive wheels and tools.



Hungarian Private Investor

Financial investor
HUNGARY

Acquired 100% of Business Operations

CNC Rapid Kft.

Production of precision turned machine parts
HUNGARY

Advised on Sale of Company

Advised CNC Rapid, a producer of precision turned machine parts, on its sale to a private investor.



K.P. Holding A/S

One of Denmark's larger subcontractors in machining
DENMARK

Acquired 100% of Shares

Trestads Precisionsmekanik AB

Subcontractor of complex machined components
SWEDEN

Advised on Sale of Company

Advised Trestads Precisionsmekanik, a subcontractor of complex machined components, on its sale to K.P. Holding, one of Denmark's largest subcontractors in machining.



BGH Edeltahlwerke GmbH

Manufacture of stainless steel and nickel alloys
GERMANY

Acquired 100% of Business Operations

Comercial Arrate, S.A.

Distribution and commercialization of steel for tools
SPAIN

Advised on Sale of Company

Advised the shareholders of Comercial Arrate on the inclusion of BGH Edeltahlwerke GmbH as a strategic partner.



Private Individual

Private individual
HUNGARY

Acquired 50% Of Business Operations

Ventifilt Kft.

Industrial air engineering and manufacturing
HUNGARY

Advised on Sale of Company

Ventifilt, an industrial air engineering and manufacturing company, sold 50% of its business operations to a private investor.



Stinser Suministros Integrales del Acero, S.L.

Integral management of flat steel supply
SPAIN

Acquired 100% of Business Operations

Mecalaser, S.A.
Laser high precision cutting
SPAIN

Advised on Sale of Company

Advised laser high precision cutting firm Mecalaser on its sale to Stinser Suministros Integrales del Acero.



Subsidiary of China Zhongwang Holding Ltd.

Asia's largest manufacturer of aluminum extrusion
CHINA

Acquired

Aluminiumwerk Unna AG
Manufacturer of aluminum alloy tubes
GERMANY

Advised on Sale of Company

Zhongwang, Asia's largest manufacturer of aluminum extrusion, acquired a majority stake in Aluminiumwerk Unna, a manufacturer of aluminum alloy tubes.



Aeronautics
Provider of unmanned aerial vehicles
ISRAEL

Acquired 100% of Business Operations

Chassis Plans
Military and industrial computer systems
UNITED STATES

Advised on Purchase of Company

Advised Aeronautics, an Israeli-based provider of unmanned aerial vehicles for defense, homeland security, and civil applications, on its acquisition of Chassis Plans, an American military and industrial computer systems manufacturer.



Decalpo BVBA
Private investor
BELGIUM

Acquired 100% of Business Operations

Heyninck Kachels BVBA
Heating systems distributor
BELGIUM

Advised on Sale of Company

Decalpo acquired Heyninck Kachels, a stoves and fireplaces retailer.



DYNAJET

**RUBIKON
Industriebeteiligungen
GmbH**

Family office
GERMANY

*Acquired 100% of
Business Operations*

DYNAJET GmbH
Provider of high-pressure
water jetting systems
GERMANY

**Advised on Sale of
Company**

LEO Familienholding sold a majority stake in Dynajet, a leading supplier of water jetting systems, to Rubikon.



poromembrane

**Danaher Pall
Filtersystems**

Producer of filtration and
separation devices
UNITED STATES

*Acquired 100% of
Business Operations*

poromembrane GmbH
Developer and
producer of hollow fiber
membranes
GERMANY

**Advised on Sale of
Company**

Advised the shareholders of Poromembrane, a developer and producer of hollow fiber membranes, on the sale of the company to Danaher Pall Filtersystems.



Quality Distribution
Largest bulk & tank truck
network in North America
UNITED STATES

*Acquired 100% of
Business Operations*

**Den Hartogh Cleaning
BV**
Tank container cleaning
business
NETHERLANDS

**Advised on Sale of
Company**

Boasso Global, a wholly-owned subsidiary of Quality Distribution, acquired Den Hartogh's European depot and tank cleaning services business.



Grupo JIS
Industrial assembly and
maintenance services
SPAIN

*Acquired 100% of
Business Operations*

MISTek, S.L.
Industrial assembly and
maintenance services
SPAIN

**Advised on Purchase of
Company**

Advised Grupo JIS on the purchase of MISTek, an industrial assembly and maintenance services company.



Dutch Cabin Group

Temporary and semi-permanent housing
NETHERLANDS

*Acquired 100% of
Business Operations*

Hamburg Verhuur

Temporary facilities
NETHERLANDS

**Advised on Sale of
Company**

Advised Hamburg Verhuur, a specialist in temporary rental facilities, on its sale to rival Dutch Cabin Group, a temporary and semi-permanent portable accommodation facilities provider.



**Avedon Capital
Partners**

Private equity
NETHERLANDS

*Acquired Majority Control
of Business Operations*

**Bronij Beheer B.V. and
Ferro-Fix B.V.**

Manufacturing and maintenance of waste containers
NETHERLANDS

**Advised on Sale of
Company**

Advised Bronij and Ferro-Fix B.V., manufacturers of underground waste containers, on their sale to private equity group Avedon Capital Partners.



ASSA ABLOY

Supplier of door opening solutions
SWEDEN

*Acquired 100% of Seller's
Stock*

**Southeastern Dock &
Door**

Seller and servicer of industrial dock and doors
UNITED STATES

**Advised on Sale of
Company**

Advised Southeastern Dock and Door, a U.S. seller and servicer of industrial dock and doors, on its sale to Assa Abloy, a Swedish supplier of door opening solutions.



PBS INDUSTRY



PBS INDUSTRY, a.s.

Powergen machinery and steel structures
CZECH REPUBLIC

*Acquired 100% of
Business Operations*

**BRONSWERK Heat
Transfer spol. s r.o.**

Air heat exchangers for refineries and gas industry
CZECH REPUBLIC

**Advised on Sale of Czech
Branch**

Advised BHT Holding on the sale of Bronswerk Heat Transfer, a manufacturer of power boilers and heat exchangers, to PBS Industry, a manufacturer of power generation machinery.



Fortinvest bvba

B2C security
BELGIUM

*Acquired 100% of
Business Operations*

Pro Biometrics bvba

B2B security services
BELGIUM

**Advised on Sale of
Company**

Advised Pro Biometrics, a B2B security company, on its sale to Fortinvest.

INTERA
PARTNERS



Intera Partners Equity Fund III

Buyout equity fund
FINLAND

*Acquired 100% of
Business Operations*

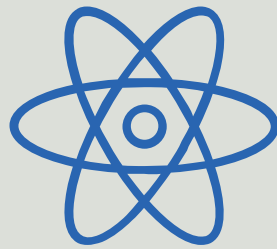
ISS Security Oy

Guarding and technical
security services
FINLAND

**Advised on Purchase of
Company**

Advised private equity group Intera Partners on the acquisition of ISS Security, one of Finland's largest security businesses.





**Materials,
Chemicals
& Mining**



ARDIAN



Ardian

Leading private equity fund
FRANCE

Acquired Majority Control of Business Operations

Corob

Leader of automation solutions for dosing and dispensing
ITALY

Advised on Purchase of Company

Advised PE fund Ardian on the purchase of a majority control of Corob, a global leader in the supply of automation solutions for dosing and dispensing in the chemical, paint, coatings and ink industries.



21 Investimenti

Private equity fund
ITALY

Acquired Majority Control of Business Operations

Cartonpack

Producer of packaging products for food industry
ITALY

Advised on Sale of Company

Advised the shareholders of Carton Pack, a leading company in the production of packaging products for the food industry, on its sale to 21 Investimenti.



CCL Industries Inc.

World leader in specialty label, security and packaging
CANADA

Acquired 100% of Business Operations

Illen Products Ltd

Containers and packaging
CANADA

Advised on Sale of Company

CCL Industries acquired the entire share capital of Imprint Plus, a manufacturer of containers and packaging.



Lumson

Primary packaging producer for the B&PC industry
ITALY

Acquired 100% of Business Operations

Leoplast

Primary packaging for lipstick
ITALY

Advised on Purchase of Company

Lumson, the European leader in primary packaging for the beauty and personal care industry, acquired Leoplast, an Italian player that specializes in the manufacturing of primary packaging for lipstick.




LBO France

Leading private equity fund
FRANCE

*Acquired 100% of
Business Operations*

Vetroelite S.p.A.

Designer and distributor of glass containers
ITALY

Advised on Sale of Company

Advised Gradiente and other private investors on the sale of Vetroelite, designer and distributor of specialty glass containers.




Coesia SpA

Innovative industrial and packaging solutions
ITALY

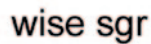
Acquired Molins' Instrumentation & Tobacco

Molins

Global packaging solutions group
UNITED KINGDOM

Advised on Sale of Molins' Business Segment

Packaging solutions group Molins sold its instrumentation and tobacco machinery division to Italian company G.D., a wholly owned subsidiary of Coesia.




Wise SGR

Private equity fund
ITALY

*Acquired 100% of
Business Operations*

Tapi S.p.A.

Producer of high quality bar-top closures
ITALY

Advised on Sale of Company

Advised Gradiente and other private investors on the sale of Tapi, a designer of high-quality technical bar-top closures.




Wagner Holding GmbH

Family office
GERMANY

*Acquired 25.01% of
Business Operations*

KTP Kunststoff Palettentechnik GmbH

Manufacturer of reusable packaging solutions
GERMANY

Advised on Purchase of Company

Advised family office Wagner Holding on the acquisition of a minority stake in KTP Kunststoff Palettentechnik, a manufacturer of plastic reusable transport packaging solutions for large-volume and sensitive goods.



COSMOGEN®
Brushes & Packaging

MBO Partenaires

Private equity group
FRANCE

**Acquired Majority Control
of Business Operations**

Cosmogen

Cosmetics packaging
FRANCE

**Advised on Sale of
Company**

Advised cosmetics
packaging company
Cosmogen on its sale to
private equity firm MBO
Partenaires.

BOXPRINT FSD

Box Print Kft.

Producer of self-adhesive
labels
HUNGARY

**Acquired 80% of Business
Operations**

FSD Packaging Kft.

Producer of rigid
cardboard packaging
materials
HUNGARY

**Advised on Purchase of
Company**

Advised Box Print, a
producer of self-adhesive
labels, on the purchase
of FSD Packaging, a
producer of rigid cardboard
packaging materials.



Bunzl Plc

Multinational distribution
and outsourcing
company
UNITED KINGDOM

**Acquired 100% of
Company**

Silwell Kft.

Distribution of disposable
food packaging
HUNGARY

**Advised on Sale of
Company**

Advised Silwell, a distributor
of disposable food
packaging, on its sale
to Bunzl, a multinational
distribution and outsourcing
company.



**Berlin Packaging
(backed by Oak Hill
Capital Partners)™**

Leading full-service
supplier of packaging
UNITED STATES

**Acquired Majority Control
of Business Operations**

Bruni Glass

Glass containers, bottles
& special packaging
ITALY

**Advised on Sale of
Company**

Advised private equity group
Ardian on the sale of glass
container manufacturer
Bruni Glass to Berlin
Packaging, a manufacturer
of packaging products
backed by PE firm Oak Hill
Capital Partners.



AI Pack d.o.o.

Manufacturing of high-quality packaging solutions

SERBIA

Acquired 100% of business operations

Uniprint Knauer GmbH & Co KG

Manufacturing of printed lids and labels

GERMANY

Advised on sale of company

Advised Uniprint Knauer GmbH & Co KG, a German aluminium lid producer, on its sale to AI Pack d.o.o., manufacturer and supplier of lacquered and laminated aluminum foils, lids, aluminum containers, and plastic packaging products.



Inter IKEA Investments AB

Invests in non-listed Swedish companies

SWEDEN

Acquired Majority Control of Business Operations

Eson Pac Group

Complete packaging solutions provider

SWEDEN

Advised on Sale of Company

Advised Eson Pac Group, a developer and producer of complete packaging solutions, on its sale to Inter IKEA Investments AB.



Tebesa Sp. z o.o.

Manufacturer of non-woven hydroentangled spunlace

POLAND

Acquired Majority of Shares

Novita S.A.

Producer of spunlace and needlepunched nonwovens

POLAND

Advised on Purchase of Shares

Advised Tebesa, a manufacturer of non-woven hydroentangled spunlace, on the purchase of majority shares of Novita, a producer of spunlace and needlepunched nonwoven materials.

HOKUETSU KISHU PAPER GROUP



Hokuetsu Kishu Paper Co Ltd

Paper manufacturer

JAPAN

Acquired Alpac pulp mill

Alpac Forest Products Inc

Pulp manufacturer

CANADA

Represented the Seller

Advised Al-pac Forest Products, on its sale to Hokuetsu Kishu Paper.



Henge Group
Trading and logistics company
GERMANY

Acquired 100% of Business Operations

Kominex Mineralmahlwerk GmbH
Minerals and processing company
GERMANY

Advised on Purchase of Company

Trading and logistics company Henge Group acquired the business activities of Kominex.



Capital Partners
Private equity group
UNITED STATES

Acquired Majority Control of Business Operations

Sur-Seal Corporation
Leading supplier of custom designed sealing solutions
UNITED STATES

Advised on Sale of Company

Capital Partners acquired a majority interest in Sur-Seal Corp, a producer of custom designed sealing solutions.



Sumicol (Grupo Empresarial Corona)
Mining and materials
COLOMBIA

Acquired Majority Control of

Agromil
Agrochemicals
COLOMBIA

Advised on Sale of Company

Sumicol (Grupo Empresarial Corona) acquired Agromil, a manufacturer of agricultural chemicals located in Colombia.



SK Capital Partners
Private equity firm
UNITED STATES

Acquired 100% of Business Operations

D.B. Western, Inc. - Texas
Industrial chemicals manufacturer
UNITED STATES

Advised on Sale of Company

Advised industrial chemicals manufacturer D.B. Western on its sale to PE firm SK Capital Partners.



Holding HBL
Industrial holding
FRANCE

**Acquired 100% of
Business Operations**

Loiret Affinage
Aluminum refining
FRANCE

**Advised on Sale of
Company**

.....
Holding HBL, an industrial holding, acquired Loiret Affinage, in aluminum refining.



**Vegard Holmen
Holding AS / Storgata
74 AS**
Investment companies
NORWAY

**Acquired 40% of Business
Operations (MBO)**

Ferrometall AS
Wholesaler of steel and
metals
NORWAY

**Advised on Sale of
Shares in Daughter
Company**

.....
Advised Ferrometall cofounder and his family owned holding company Leadenhall Metals Holding on the sale of a 40% ownership stake in Ferrometall AS to the company's management. Ferrometall AS is a Norwegian wholesaler of steel and metals.



Alio Gold Corporation
Gold mining
CANADA

**Acquired 100% of
Business Operations**

**Rye Patch Gold
Corporation**
Gold mining
CANADA

**Advised on Sale of
Company**

.....
Alio Gold acquired the entire share capital of Rye Patch Gold Corp, a Vancouver-based gold ore mine operator.



Undisclosed Buyer
Private investor
COLOMBIA

**Acquired 100% of
Business Operations**

**Sibelco's operating
subsidiary**
Distribution/processing
calcium carbonate
products
COLOMBIA

**Advised on Sale of
Company**

.....
Advised Sibelco, a distributor and processor of calcium carbonate products, on the sale of one of its operating subsidiaries in Colombia to a private investor.





Real Estate



Management of SAproperty.com

Real estate service property group
SOUTH AFRICA

Acquired 100% of Business Operations

SAproperty.com

Real estate service property group
SOUTH AFRICA

Advised on Sale of Company

Advised the management of real estate service group SAproperty.com on the buyout of the company.



Borio Mangiarotti SpA

Real estate development
ITALY

Joint Venture with

Varde Partners

Real estate investment
UNITED STATES

Advised on JV

Borio Mangiarotti, a historical real estate Italian development company, signed a JV agreement with Varde Partners, a world leading real estate equity fund, for the development of an area, located in Milan, known as "Park West".



CLS Holdings PLC

Property investment
UNITED KINGDOM

Acquired 100% of Business Operations

Züblin Immobilien

Property group
SWITZERLAND

Advised on Purchase of Properties

UK-listed property investment company
CLS Holdings boosted its holdings in Germany by buying 12 assets from Swiss-listed property group Züblin Immobilien.



Hines

Global real estate investment firm
UNITED KINGDOM

Acquired Selected Assets of

Banco BPM RE Assets

Three buildings owned by Banco BPM
ITALY

Advised on Purchase of Company

Hines, a leading real estate investment manager, acquired the real estate portfolio of Banco BPM RE Assets - composed of 3 assets located in Milan with mixed destination of use (retail and offices).



Alliance Group

Leading asset management and insurance company
GERMANY

Acquired 100% of Business Operations

Kensington Fund

Real estate alternative investment fund
ITALY

Advised on Sale of Company

Advised the Blackstone Group on the disposal to Allianz of all the units of Kensington Fund, an Italian closed-end real estate alternative investment fund reserved to professional investors owning two core office buildings in Milan and being managed by Kryalos SGR.

SEA Group

International property conglomerate
CHINA

Acquired 100% of Shares

Asian Growth Properties Ltd

Real estate investment and developer
CHINA

Advised on Sale of Company

Advised real estate developer Asian Growth Properties on its sale to international property conglomerate SEA Group.

Inside Real Estate

Online marketing software for real estate agents
UNITED STATES

Acquired 100% of Business Operations

Circlepix

Marketing automation SaaS for real estate agents
UNITED STATES

Advised on Sale of Company

Advised Circlepix, a leading real estate listing marketing software provider, on its sale to Inside Real Estate.

INFOND investicni fond s promennym zakladnim kapitalem, a.s.

Real estate fund investing into commercial properties
CZECH REPUBLIC

Acquired 100% of Business Operations

Brno Estates a.s.

SPV owning 35,000 sqm "A-class" office space
CZECH REPUBLIC

Advised on Purchase of Company

INFOND, a real estate fund that invests in commercial properties, acquired 100% of Brno Estates from Immofinanz.



ZORGVASTGOED



Reko Asset a.s.

Leading construction and real-estate development company

CZECH REPUBLIC

Acquired 100% of Business Operations

Dolfin Jaro_ova 41 s.r.o.

SPV owning building and development rights

CZECH REPUBLIC

Advised on Sale of Company

Reko Asset, a leading construction and real estate development company, acquired Dolfin Jaro_ova 41, an SPV owning building and development rights.

Zorgvastgoed bvba

Construction company

BELGIUM

Acquired 100% of Business Operations

Gilson's nv

Real estate company

BELGIUM

Advised on Sale of Company

Zorgvastgoed, a construction company, acquired Gilson's, a real estate company.

Agricola ISIDOR a.s.

Czech Catholic Church agribusiness investment company

CZECH REPUBLIC

Acquired 100% of Business Operations

SUHOX, s.r.o.

SPV owning 500 ha of arable land

CZECH REPUBLIC

Advised on Purchase of Company

Advised Agricola ISIDOR, a Czech Catholic Church agribusiness investment company, on the purchase of SUHOX, an SPV owning 500 hectares of land.

Prospero International Realty Inc

Real estate sales and property management

CANADA

Acquired 100% of Business Operations

Thunderbird Marine Corp

Operator of two marinas in British Columbia

CANADA

Advised on Sale of Company

Advised marina operator Thunderbird Marine on its sale to real estate and property management company Prospero International.



Private and Institutional Investors

Financial investors
HUNGARY

Acquired 26.8% of Company Shares through IPO

Duna House Holding

Real estate brokerage and investments
HUNGARY

Advised on Tender

Advised Duna House, Central-Eastern Europe's largest real estate agency holding, on the tendering of shares on the Budapest Stock Exchange.



Constructora Colpatría

Leading construction company in Colombia
COLOMBIA

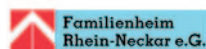
Acquired Investment Interest in Seller's Business

La Felicidad

Real estate management and development company
COLOMBIA

Advised on Sale of Investment Interest

Advised Constructora Colpatría, the leading construction company in Colombia, on the acquisition of an investment interest in real estate management and development company La Felicidad.



Familienheim Rhein-Neckar e.G.

Housing corporation
GERMANY

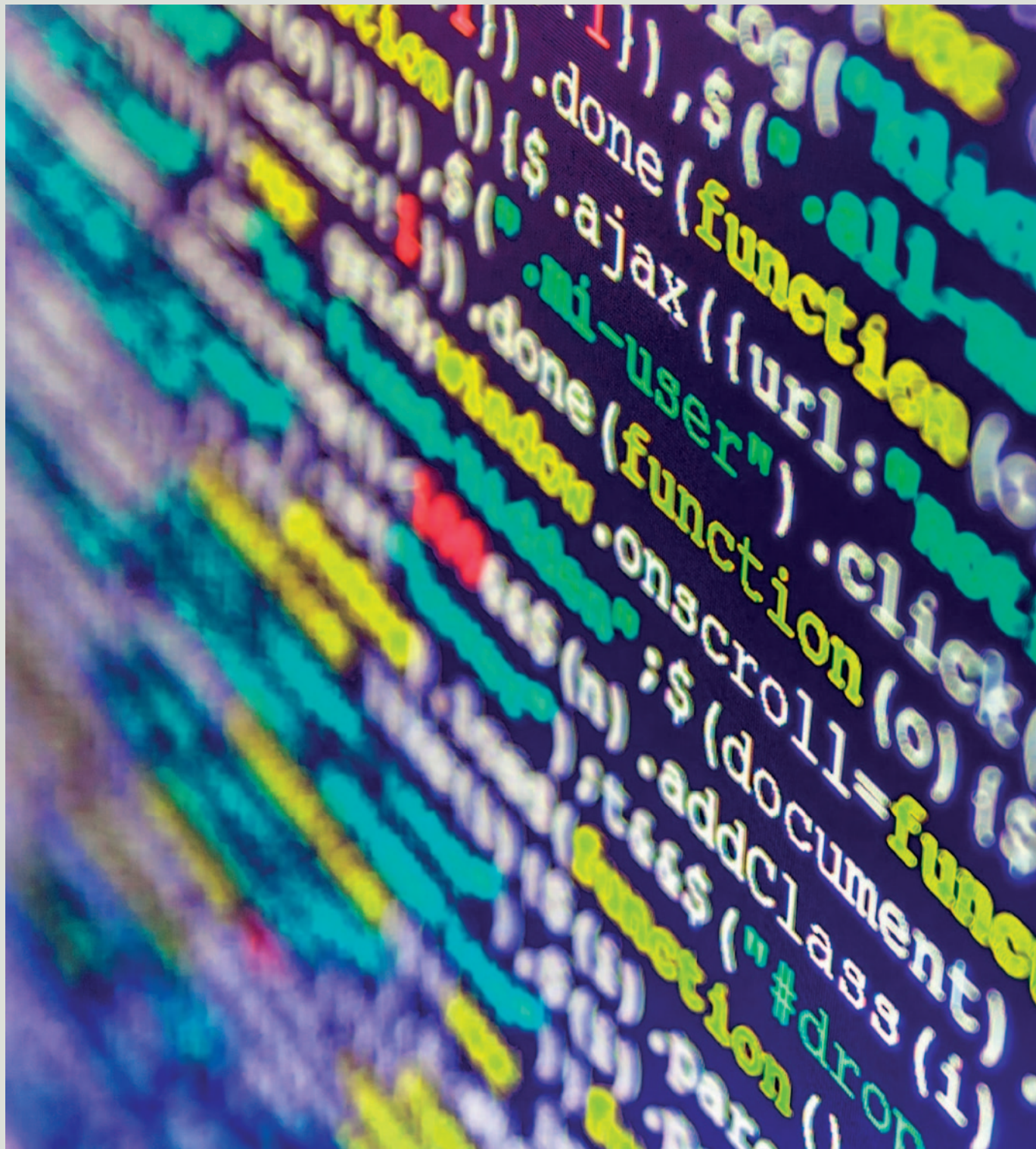
Acquired 100% of Business Operations

von Hauff Unternehmensgruppe

Housing administration
GERMANY

Advised on Sale of Company

Familienheim Rhein-Neckar eG acquired Von Hauff Immobilien Holding GmbH, a Neuburg-based provider of land subdivision services.





Technology



PERFORCE



Perforce Software

Application development and software
UNITED STATES

Acquired Majority Control of Business Operations

Programming Research Ltd. (PRQA)

Static analysis and coding compliance tools
UNITED KINGDOM

Advised on Sale of Company

Advised Programming Research, a UK-based leading provider of sophisticated, enterprise-grade static code analysis, on its sale to Perforce Software, a global provider of solutions to enterprise teams.



Milestone Partners

Private equity firm
UNITED STATES

Acquired Majority Control of Business Operations

RedZone Robotics

Robot inspection services
UNITED STATES

Advised on LBO

Private equity firm Milestone Partners acquired RedZone Robotics, a technology-enabled solutions business that uses proprietary robots, sensing capabilities, and software tools to provide inspection, data collection, and asset management and decision support services primarily for wastewater pipeline systems.



LoopUp Group plc

Audio conferencing
UNITED KINGDOM

Acquired 100% of Business Operations

MeetingZone Limited

Audio conferencing
UNITED KINGDOM

Advised on Purchase of Company

Advised remote meetings firm LoopUp on the acquisition of conferencing services provider MeetingZone from GMT Communications Partners.



TCV

Globally leading technology-focused PE/VC investor
UNITED STATES

Acquired Investment Interest in Seller's Business

Grupa Pracuj

Poland's leading online recruitment group
POLAND

Advised on Sale of Company

TCV, an international investment group, purchased a minority stake in Grupa Pracuj, the company which owns Poland's largest jobs site Pracuj.pl, Applicant Tracking System eRecruiter, Ukrainian leading jobs site Rabota.ua and Empleo, a platform supporting communication and HR processes in companies.



Nets Group

Nets is a leading provider of digital payment solutions

DENMARK

Acquired 100% of Business Operations

Dotpay/eCard

Polish payment service providers

POLAND

Advised on Sale of Company

Dotpay/eCard, one of the leading electronic payments service providers in Poland was acquired by payments services firm Nets Group.



Aspire Systems

Technology services company

INDIA

Acquired 100% of Business Operations

Goyello

IT solution and product development

NETHERLANDS

Advised on Sale of Company

Aspire Systems, a technology services company, acquired Goyello, a developer of IT solutions and products.



Mifratel

Inbound and outbound contact center services

BELGIUM

Acquired 100% of Business Operations

PCS

Customer contact centre

NETHERLANDS

Advised on Sale of Company

Belgian investment fund KeBeK acquired Dutch customer contact center PCS via its stake in Mifratel.



MisterFly

Online travel agency

FRANCE

Acquired 100% of Business Operations

mTrip

Mobile solutions for the travel and tourism industries

CANADA

Advised on Sale of Company

Advised mTrip, a Canada-based provider of mobile solutions for the travel and tourism industries, on its sale to MisterFly Group, a French online travel booking platform.



Telecomputing AS

IT operations and cloud services
NORWAY

Acquired 100% of Business Operations

Digisys AS

IT operations, consulting and product sales
NORWAY

Advised on Sale of Company

TeleComputing acquired Digisys, a Norwegian IT-operations, consulting and product sales business, that focuses on the SMB market.



Tagmaster

Leader in intelligent transport systems
SWEDEN

Acquired 100% of Business Operations

Magsys

Intelligent traffic products distributor
FRANCE

Advised on Purchase of Company

TagMaster, a leader in intelligent transport systems, acquired Magsys, a distributor of intelligent traffic products.



Lutech S.p.A.

IT system integration and solutions provider
ITALY

Acquired 100% of Business Operations

Sinergy S.p.A.

System integrator focused on ICT infrastructure
ITALY

Advised on Sale of Company

Lutech, acquired Sinergy, a system integrator focused on ICT infrastructure.



Visma AS

Software consulting and development
NORWAY

Acquired 100% of Business Operations

Optivasys AB

IT consultancy firm focusing on Qlik software
SWEDEN

Advised on Sale on Company

Advised Optivasys, an IT consultancy firm focusing on Qlik software, on its sale to Visma, a software consulting and development firm.



Group of Investors and Investment Funds

Private investors
TURKEY

Acquired Investment Interest in Seller's Business

iPara
Online payment and virtual POS solutions provider
TURKEY

Advised on Sale of Company

Advised iPara, an online payment and virtual POS solutions provider, on its sale to a group of private investors.




EvrV Sweden AB
Nordic leader in IT consultancy services
SWEDEN

Acquired 100% of Business Operations

Netrelations of Scandinavia AB
Digital transformation services
SWEDEN

Advised on Sale of Company

Advised Netrelations, a provider of IT consulting and solutions, on its sale to IT services company Evrv. The acquisition positions Evrv as the leading digital solutions provider in the Nordic region.




Eurofiber Group
Industry leader in digital infrastructure
NETHERLANDS

Acquired 100% of Business Operations

Dataplace BV
Datacenter
NETHERLANDS

Advised on Sale of Company

Advised Dataplace, a Dutch regional Tier III datacenter operator, on its sale to Eurofiber Group, a provider of digital infrastructure services through fiber optic networks and datacenters.




Procano AS
IT operations
NORWAY

Acquired 100% of Business Operations

Simpleo AS
IT operations
NORWAY

Advised on Purchase of Company

Advised Procano, a provider of industrialized IT services to small and large businesses, on the purchase of Simpleo, an IT solutions firm.



Vitec Software Group AB

Industry-specific business systems
SWEDEN

Acquired 100% of Business Operations

Agrando AS
Industry-specific software
NORWAY

Advised on Purchase of Company

Vitec Software Group acquired a majority of the shares in the software company Agrando.



Vitec Software Group AB

Industry-specific business systems
SWEDEN

Acquired 100% of Business Operations

Cito A/S
Software for pharmacies
DENMARK

Advised on Purchase of Company

Vitec Software Group strengthened its Nordic position through the acquisition of the Danish software company Cito IT.



Firefly

Private equity
UNITED STATES

Acquired Majority Control of Business Operations

EOS
Provides training and tools for business coaches
UNITED STATES

Advised on Sale of Company

The Firefly Group acquired the software published EOS Worldwide.



Alpine Investors

Private equity
UNITED STATES

Acquired 100% of Business Operations

ImageQuix
SaaS provider focused on photography industry
UNITED STATES

Advised on Sale of Company

Alpine Investors acquired Imagequix Inc, a Greenville-based software publisher, in a leveraged buyout transaction.




Sofigate Group Oy

The leader of IT management in the Nordics
FINLAND

Acquired 100% of Shares

Csolutor Oy

IT integration services
FINLAND

Advised on Sale of Company

Sofigate acquired the entire share capital of software publisher Csolutor.




Battery Ventures

Technology focused investment firm
UNITED STATES

Acquired 100% of Business Operations

Plixer International, Inc.

Network traffic monitoring and analysis tools
UNITED STATES

Advised on Sale of Company

Advised Plixer, a leader in network traffic analytics and security incident response software, on its sale to Battery Ventures, a global technology-focused investment firm.




Hanover Investors

Private equity investment firm
UNITED KINGDOM

Acquired 100% of Shares

Escher Group Holdings plc

Technology and software solutions for postal sector
IRELAND

Advised on Sale of Company

Hanover Investors, a private equity investment firm, acquired Escher Group Holdings, a provider of technology and software solutions for the postal sector.




B3IT

Offers advanced consultancy service within IT
SWEDEN

Acquired Majority Control of Business Operations

Thirdbase AB

IT consulting and services
SWEDEN

Advised on Sale of Company

B3IT acquired a majority interest in Thirdbase, an IT consulting services provider and software publisher.



Ibcos Computers Ltd.
Software provider
UNITED KINGDOM

*Acquired 100% of
Business Operations*

Eurocon MOPSSys AB
Software for the pulp and
paper industry
SWEDEN

**Advised on Purchase of
Company**

MOPSSys, a leading provider of software for the pulp and paper industry was acquired by Ibcos Computers, a division of Constellation Software.



Vitec Software Group AB
Industry-specific
business systems
SWEDEN

*Acquired 100% of
Business Operations*

MV-Nordic A/S
Cloud-based assistive
reading and writing tools
DENMARK

**Advised on Purchase of
Company**

Vitec Software Group acquired Danish software company MV-Nordic, provider of an industry specific software service for students with learning disorders.



Vector Informatik GmbH
Software and engineering
services
GERMANY

*Acquired 100% of
Business Operations*

Vector Software, Inc.
Dynamic automated
testing for embedded
software
UNITED STATES

**Advised on Sale of
Company**

Advised Vector Software, a market leading provider of dynamic automated test tools for embedded software, on its sale to German software publisher and engineering services company Vektor Informatik.



Freudenberg Group
Technology group
GERMANY

*Acquired 100% of
Business Operations*

awetis systems GmbH & Co. KG
Provider of
manufacturing execution
systems
GERMANY

**Advised on Sale of
Company**

Advised Awetis GmbH on the sale of subsidiary Awetis Systems, a provider of manufacturing execution systems, to technology group Freudenberg.



Learning Technologies Group

Group of specialist learning technology businesses

UNITED KINGDOM

Acquired 100% of Shares

NetDimensions

Enterprise talent management software
CHINA

Advised on Sale of Company

Advised NetDimensions, an integrated enterprise talent management software platform provider, on its sale to integrated elearning services and technologies provider Learning Technologies.



Total Specific Solutions (TSS) B.V.

Vertical markets software (VMS)

NETHERLANDS

Acquired 100% of Business Operations

Magenta Multimedia Tools B.V.

Software for safety and healthcare

NETHERLANDS

Advised on Sale of Company

Advised Magenta Multimedia Tools, a developer of software for professional management and organizational improvement, on its sale to Total Specific Solutions, a developer of vertical market enterprise software solutions for businesses in Europe.

SPECTRUM EQUITY



Spectrum Equity Management

Private equity firm
UNITED STATES

Invested in Seller

Tenstreet

Provider of web-based tools

UNITED STATES

Advised on Recapitalization

Served as the exclusive financial adviser to Tenstreet, the leading web-based provider of driver recruiting software and workflow solutions for the trucking and transportation industry, on its growth investment from Spectrum Equity.

Solera



Solera Inc / Audatex

IT risk management and asset protection software

UNITED STATES

Acquired 100% of Business Operations

HDS (Health Digital Systems)

Digital solutions for the healthcare industry

MEXICO

Advised on Purchase of Company

Advised Solera/Audatex, a global leader in data software on the purchase of Health Digital Systems, a provider of IT services for the healthcare sector.



MindForge

Hub for IT companies and software start-ups
CZECH REPUBLIC

Acquired 73.5% of the Company

SODATSW

Developer of monitoring and encryption software
CZECH REPUBLIC

Advised on Sale of Company

Advised security software developer SODATSW on its sale to MindForge, a software publisher and hub for IT start-ups.



Braathe Gruppen AS

Cloud and IT-operator player in Norway
NORWAY

Acquired 100% of Business Operations

Iterum AS

Cloud and IT-operator
NORWAY

Advised on Purchase of Company

Braathe Group acquired cloud and IT operator Iterum.



Zyme Solutions, Inc.

Cloud-based channel data solutions
UNITED STATES

Acquired 100% of Business Operations

CCI, Inc.

Enterprise software and services
UNITED STATES

Advised on Sale of Company

Advised CCI, an enterprise software and services company, on its sale to Zyme, a cloud-based channel data solutions provider.



EvolveIP

Cloud communications company
UNITED STATES

Acquired 100% of Shares

Mtel BV

Cloud communications company
NETHERLANDS

Advised on Sale of Company

Evolve IP acquired Mtel, a European cloud communications firm based in the Netherlands.




Dustin Group AB

Leading Nordic reseller of IT products
SWEDEN

Acquired Majority of Business Operations

Purity IT AS

Data backup and disaster recovery
NORWAY

Advised on Sale of Company

Dustin Group acquired Purity IT, a Norwegian company specialized in cloud storage, backup and disaster recovery.




Braathe Gruppen AS

IT management and cloud computing services
NORWAY

Acquired 100% of Business Operations

Netclient

IT management and cloud computing services
NORWAY

Advised on Sale of Company

Advised Netclient, an IT management and cloud computing services provider, on its sale to Braathe Gruppen, a provider of information and communications technology services.




Pamica AB

Swedish private equity firm
SWEDEN

Acquired 100% of Business Operations

Safe Solutions AB

Digital security company
SWEDEN

Advised on Sale of Company

Advised Safe Solutions, a digital security company, on its sale to Swedish PE firm Pamica.




Combitech AB

Nordic technology consulting company
SWEDEN

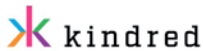
Acquired Majority Control of Business Operations

Watchcom Security Group AS

Cyber security specialist
NORWAY

Advised on Sale of Company

Advised Watchcom Security, a provider of managed security services, on its sale to Combitech, a provider of consulting services within advanced systems and software design.



Kindred Group plc
Online gaming company
GREECE

Acquired 100% of Shares

32Red Plc
Online casino company
UNITED KINGDOM

Stakebuilding for Acquirer

Advised Stockholm-listed European online gambling group Kindred Group on the acquisition of 32Red.



Group of Investors
Group of strategic and financial investors
HUNGARY

Acquired Minority Shares

Bechameleon Ltd.
Startup provider of mobile bill optimization
IRELAND

Advised on Sale of Company

Advised Bechameleon, a startup provider of mobile bill optimization, on its sale to a private investor.



Local financial investors
Financial investors
HUNGARY

Acquired Minority Stake and Injected Capital

Doqsys Zrt.
e-procurement services
HUNGARY

Advised on Sale of Company

Advised e-procurement services company Doqsys on capital raising and the sale of minority shares to private investors.



LINK Mobility Group ASA
Provider of B2C mobile messaging and services
NORWAY

Acquired 100% of Shares

Labyrinthi Media Oy
Provider of B2C mobile messaging and services
FINLAND

Advised on Sale of Company

Advised Labyrinthi Media, the top provider of mobile solutions in Finland, on its sale to LINK Mobility, Scandinavia's leading supplier of mobile solutions.



Newscycle Solutions

Mobile content and application automation provider

UNITED STATES

Acquired
DoApp, Inc.

Mobile application development

UNITED STATES

Advised on Sale of Company

Advised DoApp, a provider of a mobile content and application automation platform for media companies, on its acquisition by Newscycle Solutions, a developer of software technologies for the global news media industry.



Ingram Micro, Inc.

World's largest wholesale tech product distributor

UNITED STATES

Acquired 100% of Shares
RRC Poland Sp. z o.o.

Leading IT value-added distributor

POLAND

Advised on Sale of Company

Advised RRC Poland, an IT value-added distributor, on its sale to Ingram Micro, the world's largest wholesale distributor of tech products.



Elliott Management Corporation

US-based Tier 1 private equity fund

UNITED STATES

Acquired Investment Interest in Seller's Business
Telecom Italia

Italian main TLC operator

ITALY

Advised on Purchase of Company

Elliot Advisors acquired an undisclosed minority stake in Telecom Italia SpA, a Rome-based telecommunications reseller.



ER-Telecom

Independent telecom service provider in Russia

RUSSIA

Acquired 100% of Business Operations
Strela Telecom

Telecom service provider

RUSSIA

Advised on Sale of Company

ER-Telecom, an independent telecom service provider in Russia, acquired Strela Telecom, another independent telecom service provider in Russia.



Axio Capital

Private equity group
FRANCE

Acquired Majority Control of

Telerad

Aeronautical radio communication systems
FRANCE

Advised on Sale of Company

Advised Telerad, a firm specialized in designing and manufacturing radiocommunication systems for air traffic control, on its sale to Axio Capital.



CETel GmbH

Telecommunications provider
GERMANY

Acquired the Global Managed Satellite Services Business Unit

Onlime GmbH

Operator of fiber and satellite telecommunications
GERMANY

Advised on Sale of Assets

Advised wired telecommunications carrier Onlime on the sale of its Manage Satellite business to Central European Telecom Services.



Sobro AB

Swedish private equity firm
SWEDEN

Acquired Majority Control of Business Operations

Maintrac AB

System integrator within fiber technology
SWEDEN

Advised on Sale of Company

Advised Maintrac, a fiber technology systems integrator, on its sale to private equity firm Sobro.



Standard Investment

Private equity firm
NETHERLANDS

Acquired 100% of Business Operations

Koning & Hartman Network Services

Construction of glass reinforced cables
NETHERLANDS

Advised on Sale of Company

Advised Koning & Hartman, a telecom infrastructure company, on the sale of its Network Services division, which specializes in the construction of glass reinforced cables, to private equity firm Standard Investment.



CLSA Capital Partners

Private equity fund
JAPAN

*Acquired 100% of
Business Operations*

Hama Engineering

Semiconductor engineer
staffing company
JAPAN

**Advised on Sale of
Company**

CLSA Capital Partners, a PE fund, acquired Hama Engineering, a Japanese electronic parts and equipment wholesaler.

Private investor

Private investor
BELGIUM

*Acquired 100% of
Business Operations*

Lastertek Trading

Real estate company
BELGIUM

**Advised on Sale of
Company**

A private investor acquired Lastertek Trading, an electrical apparatuses and equipment wholesaler.

ADDTECH

Pulsteknik

Addtech

Swedish listed
technology trading group
SWEDEN

*Acquired 100% of
Business Operations*

Ingenjorsfirma Pulsteknik AB

Delivers products to
Nordic OEM market
SWEDEN

**Advised on Sale of
Company**

Addtech, a Swedish listed technology trading group, acquired Ingenjorsfirma Pulsteknik, a deliverer of electrical components to the Nordic OEM market.





Transport & Logistics



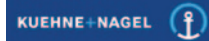
Quivado B.V.
Private investor
NETHERLANDS

*Acquired 100% of
Business Operations*

**Transportcentrale
Rotterdam Beheer BV**
Logistic services in
container and paper
transport
NETHERLANDS

**Advised on Sale of
Company**

Advised on the sale of
logistics services company
Transportcentrale
Rotterdam Beheer to
Quivado.



BBM Logística
Investee of Stratus (PE
fund)
BRAZIL

*Acquired 100% of
Business Operations*

**Kuehne + Nagel
Brasil (Road Freight
Business)**
Brazilian road freight
business of leading
global logistics company
BRAZIL

**Advised on Sale of
Company**

Kuehne + Nagel Brasil's
road freight business was
acquired by BBM Logística,
an investee of PE fund
Stratus.



Schey-Beek B.V.
Private equity group
NETHERLANDS

*Acquired 100% of
Business Operations*

**K.G. van Vliet Verhuur
B.V.**
Rental and sale of
containers
NETHERLANDS

**Advised on Sale of
Company**

Schey-Beek, a private equity
group, acquired K.G. Van
Vliet Verhuur, a containers
wholesaler and provider of
rental services.



**Superfrio Armazéns
Gerais S.A.**
Warehousing
BRAZIL

*Acquired 100% of
Business Operations*

Cefri
Refrigerated warehouse
BRAZIL

**Advised on Sale of
Company**

Superfrio Armazéns Gerais
acquired Cefri, a provider of
refrigerated warehousing.




Kuljetusliike Ville Silvasti Oy
Industrial special and heavy project logistics
FINLAND

Acquired 100% of Business Operations

Frank Nørager & Co. A/S
Special transportation of wind turbines
DENMARK

Advised on Purchase of Company

.....
Ville Silvasti, a provider of special and heavy transportation as well as project logistics services, acquired Frank Nørager & Co., the largest transportation company in Denmark specializing in wind power logistics.




QuattroR SGR
Leading Italian private equity fund
ITALY

Acquired Investment Interest in

Fagioli S.p.A
Heavy transportation and applied engineering company
ITALY

Advised on Sale of Company

.....
QuattroR SGR, an Italian private equity fund, acquired a minority stake in Fagioli, a leading international engineering company in the design and construction of high-tech handling and lifting systems and in the shipping of plants with technical and logistical complexity of transport.




Hint B.V.
Shareholder of Van Hooff Internal Transport
NETHERLANDS

Acquired 100% of Business Operations

Mr. P. Venn (Yale Nederland B.V.)
Forklifting and warehousing
NETHERLANDS

Advised on Purchase of Company

.....
The shareholders of Van Hooff Internal Transport acquired forklift and warehousing firm Mr. P. Venn (Yale Nederland B.V.).




Herfurth Logistics
International freight forwarding and logistics
BELGIUM

Acquired 100% of Business Operations

M-Star Freight Services
Professional logistics service provider
NETHERLANDS

Advised on Sale of Company

.....
Advised logistics services provider M-Star Freight Services on its sale to Herfurth Logistics.



HERPORT

Freight forwarding
FRANCE

*Acquired 100% of
Business Operations*

EAS International

Industrial emergency
freight forwarding
FRANCE

**Advised on Sale of
Company**

Advised EAS International, provider of industrial emergency freight forwarding services, on its sale to Herport, a provider of freight transportation arrangement services.



FEMSA Logistica

Largest distribution
logistics provider in
Mexico
MEXICO

*Acquired Majority Control
of Business Operations*

Open Market

Logistics provider for
pharma industry in
Colombia
COLOMBIA

**Advised on Sale of
Company**

Advised the founding shareholders of Open Market, the undisputed leader in integrated logistics solutions for the pharmaceutical industry in Colombia, on the sale of an 8-% equity stake to FEMSA Logistica of Mexico.



Keolis

Public transport solutions
worldwide
FRANCE

*Acquired 100% of
Business Operations*

Groupe Pégliion

Public transport solutions
FRANCE

**Advised on Sale of
Company**

Keolis acquired the public transport business from Pégliion Group.



Keolis

World leader in public
transport operations
FRANCE

*Acquired 100% of
Business Operations*

LES COCCINELLES

Public transport
operations for disabled
people
FRANCE

**Advised on Sale of
Company**

Advised Les Cocinelles, a provider of public transport operations for disabled people, on its sale to Keolis, a global leader in public transportation operations.



Arriva plc

Leading passenger transportation company in Europe
UNITED KINGDOM

Acquired 78.3% of the Group

Autotrans d.d.

Largest intercity bus company in Croatia
CROATIA

Advised on Sale of Company

Advised majority owners of Autotrans, the largest intercity bus company in Croatia, on its sale to Arriva, the leading passenger transportation company in Europe.



Adventura Prevozi d.o.o.

Bus transportation
SLOVENIA

Acquired 97.3% Shares

Avrigo d.o.o.

Bus transportation
SLOVENIA

Advised on Sale of Company

Adventura Prevozi Holding doo agreed to acquire a 97.31% interest in Avrigo dd, a Nova Gorica-based provider of charter bus services, from Zavarovalnica Triglav dd. Advised the seller Avrigo in the transaction.



Peterson Control Union Group B.V.

Logistics provider
NETHERLANDS

Acquired Investment Interest in Seller's Business

EWT

Schiffahrtsgesellschaft mbH

Barging and logistics
GERMANY

Advised on Sale of Company

Advised Interrijn Holdings on the sale of a minority stake in EWT Schiffahrtsgesellschaft, a provider of deep sea freight transportation services, to logistics provider Peterson Control.



Consortium of private investors BMCE Bank and Attica Group

Leading Moroccan bank / Ferry owner & operator
MOROCCO / GREECE

Launched Business Operations

Africa Morocco Links

Passenger & freight ferry operator
MOROCCO

Advised on restructuring of €25 million debt and a €10 million capital injection

Advised a consortium of private investors led by BMCE Bank on the establishment of a new ferry services line Africa Morocco Links (AML) in partnership with international ferry operator Attica Group.



Somtralux sa
Barge owner
LUXEMBOURG

Acquired 100% of Business Operations

Tankreederei I
Barge owner
LUXEMBOURG

Advised on Sale of Company

Advised Tankreederei, a provider of inland water freight transportation services, on its sale to Somtralux.

Famous Holdings Pte Ltd (subsidiary of Singapore Post Ltd)
Provider of freight forwarding services
SINGAPORE

Acquired 80% Stake in

Rotterdam Harbour Holding B.V.
Provider of consolidation and forwarding services
NETHERLANDS

Advised on Sale of Company

Advised Rotterdam Harbour Holding B.V., a Rotterdam-based provider of port and harbour services on its sale of an 80% stake to Famous Holdings Pte Ltd, a subsidiary of Singapore Post Ltd, a provider of freight forwarding services.

Rosneft NK
Major Russian integrated oil company
RUSSIA

Acquired Majority Control of Business Operations

Lavna Oil Terminal
Oil terminal in Murmansk
RUSSIA

Advised on Sale of Company

Advised on the sale of the Lavnia oil terminal to Rosneft, Russia's leading integrated oil company.

Somers nv
Barging company
BELGIUM

Acquired 100% of Business Operations

Vinotra bv
Barging company
NETHERLANDS

Advised on Sale of Company

Advised Holdifima, a holding group and parent of Vinotra active in the oil transportation industry, through a complex restructuring and sales process to barge company Somtrans.

IMAP

The world's leading global M&A partnership since 1973

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